



How much money have you received from research and how much made from licensing over the last 5 years?

- Total research revenue received over 5 years is \$2.37B.
- Licensing revenue over 5 years falls between \$3 and \$4 million. UCalgary, like other many other institutions is moving away from a “licensing for cash” model, but rather licensing to Canadian start-ups, where we take a stake in the start-up rather than cash. Patenting and licensing is significantly an economic development exercise, not a revenue generation exercise for UCalgary.

What percentage of IP has been transferred to Canadian companies and to foreign companies?

- Over the past five years, 80 percent has been transferred to Canadian companies, significantly to startups;
- 20 percent foreign, including the US (16), China (1), Netherlands (1), Italy (1), UK (1).

How many patents has the university applied for with Huawei?

- UCalgary has no active patents with Huawei at this time.
- Innovate Calgary, UCalgary’s technology transfer office, has filed three patents with Huawei, two have since been abandoned, so today, has one active patent.

Do you continue to work with Huawei at this time in any form?

- No.

Who are the members of AUTM and how does this help innovation in Canada

- AUTM, stands for ‘Association of University Technology Managers’.
- It is an international organisation, and it curates some of the key metrics associated with university innovation – number of startups, dollar value and number of licenses, for example.