



**PURCHASE ORDER  
BON DE COMMANDE**

To - À : <b>Kyle Kemper</b>		Originator - Initiateur <b>Jamie Forbes</b>	Contact - Personne-ressource <b>Jamie Forbes</b>	Tel. No - N° du Tél. <b>996 1880</b>	Fax No. - N° de télécop. <b>992 7091</b>	Order No. N° de la commande <b>7405439</b>
Vendor No. - N° du fournisseur <b>10054290</b>		Tel. No - N° du Tél.	Fax No. - N° de télécop.	Inc./Dec. - Aug./Dim.	Revised value - Montant révisé	Order date - Date de la commande <b>04/24/2019</b>

Item No. No. Poste	Description Description	U of I U de D	Quantity Quantité	Unit Price Prix unitaire	Disc Esc.	Ext.Price Prix calculé
<b>00001</b>	<b>-PSICSP - BERN - K. Kemper</b>		<b>\$ 11,000</b>	<b>1.00</b>		<b>11,000.00</b>
	Financial Codes Codes financiers 0050-N001-41150-71730 -71730 - -3000189315 =====					Amount Montant 11,000.00
	Total Tax - Taxe totale 1,430.00 The currency of this P.O. is - La devise de ce bon est : CAD =====					
	<b>PAYMENT</b> The contract value is CAD \$11,000.00 plus HST. This contract is a fixed amount contract. No additional funds will be paid to Mr. Kemper unless a negotiated and clearly pointed amendment has been agreed to and signed by both parties prior to work being done. Mr. Kemper is responsible for all personal costs, including travel, related to performance of this contract. At the signature of this contract Mr. Kemper will submit an invoice entitled "Champion Speaker at the CryptoValley Blockchain Conference, in Zug, Switzerland" for CAD \$ 5,500 plus HST of the contract value.					

Delivery Address - Adresse de livraison <b>Foreign Affairs Trade &amp; Devlpmnt Canada Aff. étrangères, commerce et Dev Canada L.B. Pearson Building BG-131 Receiving 125 chemin Sussex Drive Ottawa ON K1A 0G2</b>	Invoicing address - Adresse de facturation <b>FOREIGN AFFAIRS &amp; INT'L TRADE BIP-Investment Marketing BIP-Mrktg de l'investissement 111 SUSSEX DRIVE OTTAWA ON K1A 0G2</b>	FOB - FAB SVC inco not applicable	Amount - Montant / CAD <b>11,000.00</b>
		Terms of payment - Modalités de paiement Net 30	T. taxes - T. taxes / CAD <b>1,430.00</b>
			T. Amount - Montant T. / CAD <b>12,430.00</b>

The order number must appear on invoices, B/L, packing lists, correspondence and outside containers.

Le numero de la demande doit être indiqué sur les factures, les connaissements, les listes d'emballage, la correspondance et à l'exterieur des contenants.

Certified pursuant to subsection 32(1) of Financial Administration Act  
Certifié en vertu du paragraphe 32(1) de la Loi sur la gestion des finances publiques.

[Signature] 2019-04-24  
Signature (Mandatory-Obligatoire) Date

Approved for the Minister / Approuvé pour le Ministre

[Signature] 2019-04-24  
Signature (Mandatory-Obligatoire) Date





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BON DE COMMANDE**

Order No.  
N° de la commande  
**7405439**

Item No. No. Poste	Description Description	U of I U de D	Quantity Quantité	Unit Price Prix unitaire	Disc Esc.	Ext.Price Prix calculé
	<p>After all deliverables have been met, Mr. Kemper will submit an invoice entitled "Champion Speaker at the CryptoValley Blockchain Conference, in Zug, Switzerland" for the remaining contract amount of CAD \$ 5,500, plus HST at the earliest (June 28, 2019), or at the latest, within one month (July 26, 2019) following the event, to:</p> <p>Champions Program Investment and Innovation Bureau (BIP) Global Affairs Canada 111 Sussex Drive Ottawa, ON K1A 0G2 Email: PSICSP-PCCSP@international.gc.ca</p> <p>Kyle Kemper's activities as Investment Champion Speaker at the CryptoValley Blockchain Conference in Zug, Switzerland, will include:</p> <ul style="list-style-type: none"> <li>• Positioning Canada as a preferred partner for business, innovation, and as an investment destination of choice to global business decision makers and influencers;</li> <li>• Increasing awareness of Canada's competitive advantages in the Blockchain and the investment opportunities they present; and</li> <li>• Networking with key investment influencers to showcase Canada and its many business opportunities.</li> </ul> <p><b>SCOPE OF WORK AND DELIVERABLES</b></p> <p>Mr. Kemper will participate as a Canadian Investment Champion Speaker at the CryptoValley Blockchain Conference where he will deliver an opening session presentation, highlighting the Investment climate and trends on blockchain technology in Canada. He will also participate in meetings with investment targets, networking events, and media interviews, as required. Mr. Kemper will sign a Confidentiality Agreement as a condition of the contract.</p> <p>Scope of work will include:</p> <p>Prior to departure (before June 21, 2019)</p> <ul style="list-style-type: none"> <li>• Participating in a pre-departure briefing with GAC/Zug officials regarding the deliverables and expectations;</li> <li>• Becoming familiar with GAC's key investment messages; and</li> <li>• Becoming familiar with the industry-specific interests pertaining to Blockchain in the local market as required through personal research and information/documents provided by the Investment and Innovation Bureau and trade commissioners at the mission; and</li> <li>• Preparing presentations and speeches and sharing these with GAC, as required.</li> </ul>					

Amount - Montant / CAD	<b>11,000.00</b>
T. taxes - T. taxes / CAD	<b>1,430.00</b>
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**7405439**

Item No. No. Poste	Description Description	U of I U de D	Quantity Quantité	Unit Price Prix unitaire	Disc Esc.	Ext. Price Prix calculé
	<p>During the event (June 24-26, 2019)</p> <ul style="list-style-type: none"> <li>• Delivering strong coordinated messaging on Canadian sectoral strengths in Blockchain and on the attractiveness of Canada as an investment destination of choice;</li> <li>• Influencing potential companies and investors to consider Canada and Canadian companies as an investment destination;</li> <li>• Participating in networking events organized by the mission;</li> <li>• Accompanying mission officials to company outcalls and one-on-one meetings, as required;</li> <li>• Participating in media interviews, as required; and</li> <li>• Sharing sector expertise with local staff.</li> </ul> <p>After the event (June 27, 2019 onwards)</p> <ul style="list-style-type: none"> <li>• Sharing any possible investment lead, prospects or targets;</li> <li>• Providing feedback on role and effectiveness of the events to mission officials; and</li> <li>• Participating in a post-event teleconference to provide a verbal debrief, as required.</li> </ul>					

Amount - Montant / CAD	<b>11,000.00</b>
T. taxes - T. taxes / CAD	<b>1,430.00</b>
T. Amount - Montant T. / CAD	<b>12,430.00</b>

**Proposal** – Crypto Valley Blockchain Conference, Zug, Switzerland, June 24-26, 2019

**Submitted to:**

Winon Hernandez  
Investment Officer, Investment and Innovation Bureau  
Global Affairs Canada 111 Sussex Drive Ottawa, ON K1A 0G2  
Tel.: (343) 2034105  
Fax: 1-613-944-3178  
Email: winon.hernandez@international.gc.ca

**Submitted by:**

Kyle J.J. Kemper  
Technologist, Strategist and Arcanist  
Address [REDACTED]  
Tel.: [REDACTED]  
Email: [REDACTED]  
HST/BN#/SIN [REDACTED]

**CREDENTIALS AND SUITABILITY AS INVESTMENT CHAMPION**

Kyle James Joachim Kemper is a problem-solving Canadian tech/crypto enthusiast. He is a visionary, a connector, an author, and an artist. He has traveled the world, observing, learning, and sharing knowledge with people from all walks of life. He educates and inspires people to be positive, proactive, passionate & impactful.

Since 2013, Mr. Kemper has accumulated more than fifteen thousand hours in blockchain experience, having worked with and advised 20+ companies within the ecosystem. He is also the bestselling author of *The Unified Wallet: Unlocking the Digital Golden Age*. In his book, he describes some of the challenges facing mainstream adoption of crypto and Blockchain technology and prophecizes what is possible with a universal digital wallet. Having served as the Executive Director of the Blockchain Association of Canada for over 4 years, he provides deep knowledge of the Canadian ecosystem's strengths, weaknesses, and opportunities.

Mr. Kemper is well versed in delivering keynotes, participating in panels, providing lectures, facilitating workshops and even organizing symposiums and forums. He also advises, educate, and work with entrepreneurs, start-ups, SMEs, ICOs, and others.

Given Mr. Kyle Kemper's extensive experience in the private sector related to the Blockchain Technology, he has the requisite credentials to participate in Global Affairs Canada's (GAC) Private Sector Investment Champion Speakers Program as a Canadian Champion Speaker at the CryptoValley Blockchain Conference to promote Canada's comparative business advantages to global business leaders/decision makers at the conference.

**DESCRIPTION OF WORK**

***Kyle Kemper's activities as Investment Champion Speaker at the CryptoValley Blockchain Conference in Zug, Switzerland, will include:***

- Positioning Canada as a preferred partner for business, innovation, and as an investment destination of choice to global business decision makers and influencers;

- Increasing awareness of Canada's competitive advantages in the Blockchain and the investment opportunities they present; and
- Networking with key investment influencers to showcase Canada and its many business opportunities.

## **SCOPE OF WORK AND DELIVERABLES**

Mr. Kemper will participate as a Canadian Investment Champion Speaker at the CryptoValley Blockchain Conference where he will deliver an opening session presentation, highlighting the Investment climate and trends on blockchain technology in Canada. He will also participate in meetings with investment targets, networking events, and media interviews, as required. Mr. Kemper will sign a Confidentiality Agreement as a condition of the contract.

Scope of work will include:

### **Prior to departure (before June 21, 2019)**

- Participating in a pre-departure briefing with GAC/Zug officials regarding the deliverables and expectations;
- Becoming familiar with GAC's key investment messages; and
- Becoming familiar with the industry-specific interests pertaining to Blockchain in the local market as required through personal research and information/documents provided by the Investment and Innovation Bureau and trade commissioners at the mission; and
- Preparing presentations and speeches and sharing these with GAC, as required.

### **During the event (June 24-26, 2019)**

- Delivering strong coordinated messaging on Canadian sectoral strengths in Blockchain and on the attractiveness of Canada as an investment destination of choice;
- Influencing potential companies and investors to consider Canada and Canadian companies as an investment destination;
- Participating in networking events organized by the mission;
- Accompanying mission officials to company outcalls and one-on-one meetings, as required;
- Participating in media interviews, as required; and
- Sharing sector expertise with local staff.

### **After the event (June 27, 2019 onwards)**

- Sharing any possible investment lead, prospects or targets;
- Providing feedback on role and effectiveness of the events to mission officials; and
- Participating in a post-event teleconference to provide a verbal debrief, as required.

## **PAYMENT**

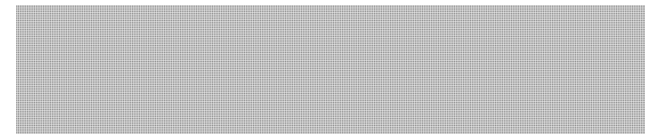
The contract value is CAD \$11,000.00 plus HST. This contract is a fixed amount contract. No additional funds will be paid to Mr. Kemper unless a negotiated and clearly pointed amendment has been agreed to and signed by both parties prior to work being done. Mr. Kemper is responsible for all personal costs, including travel, related to performance of this contract.

At the signature of this contract Mr. Kemper will submit an invoice entitled "Champion Speaker at the CryptoValley Blockchain Conference, in Zug, Switzerland" for CAD \$ 5,500 plus HST of the contract value.

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Champions Program  
Investment and Innovation Bureau (BIP)  
Global Affairs Canada  
111 Sussex Drive Ottawa, ON K1A 0G2  
Email: PSICSP-PCCSP@international.gc.ca

I agree to the terms as laid out in this document.



Signature

April 3, 2019

\_\_\_\_\_  
Date

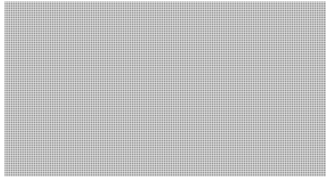
Kyle J.J. Kemper  
Technologist, Strategist and Arcanist  
Address 

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KYLE KEMPER

INVOICE

RE: Champion Speaker at the CryptoValley Blockchain Conference, in Zug, Switzerland.



Champions Program  
Investment and Innovation Bureau (BIP)  
Global Affairs Canada  
111 Sussex Drive Ottawa, ON K1A0G2  
Email: PSICSP-PCCSP@international.gc.ca

Invoice Number: 04032019

Description	Quantity	Unit Price	Cost
Champion Speaker at the CryptoValley Blockchain Conference, in Zug, Switzerland.			\$ 5,500
		Subtotal	\$ 5,500
	HST 13%		\$ 715
		Total	\$ 6,215

Thank you,  
  
Kyle Kemper

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**KYLE KEMPER**
**INVOICE**

RE: Champion Speaker at the CryptoValley Blockchain Conference, in Zug, Switzerland.

July 1, 2019

Champions Program  
Investment and Innovation Bureau (BIP)  
Global Affairs Canada  
111 Sussex Drive Ottawa, ON K1A0G2  
Email: PSICSP-PCCSP@international.gc.ca

Invoice Number: 07012019

Description	Quantity	Unit Price	Cost
Champion Speaker at the CryptoValley Blockchain Conference, in Zug, Switzerland.			\$ 5,500
		Subtotal	\$ 5,500
	HST @ 13%		\$ 715
		Total	\$ 6,215

Thank you,

Kyle Kemper

Note: Full payment has been received. Thank you.



## Morgan, Mackenzie -DCP

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**From:** Kyle Kemper [REDACTED]  
**Sent:** February-12-19 12:23 AM  
**To:** Lambros, Norma -BIP  
**Cc:** [REDACTED] Bernier, Cynthia -HCM; Kern, Lakshmi -BERN -TD; FDI  
Champions/Champions IDE (BIP); Hernandez, Winon -BIP  
**Subject:** Re: INVITATION to participate as a Canadian Investment Champion speaker @ Crypto Valley Conference - Zug, Switzerland, June 24-26, 2019  
**Attachments:** image001.jpg

Hi Norma,

I would be glad to participate in this conference as a Canadian Investment Champion. Please suggest a couple times for a follow-up call to discuss the event in greater detail. I'm looping in my coordinator [REDACTED] to make sure you have everything you need.

Look forward to speaking with you and thank you for reaching out!

Kyle

On Tue, Feb 5, 2019 at 11:45 AM <[Norma.Lambros@international.gc.ca](mailto:Norma.Lambros@international.gc.ca)> wrote:

Dear Mr. Kemper,

Please allow me to introduce myself, my name is Norma Lambros and I work within the Investment and Innovation bureau at Global Affairs Canada.

My team manages the "Private Sector Investment Champion Speakers Program". This program engages distinguished private sector experts, such as yourself, to participate in international targeted events with the objective of raising Canada's visibility as a prime investment destination. This program provides an honorarium to cover all related expenses, based on the region and duration of travel.

I understand my colleague, Kern Lashshmi in Bern, Switzerland has been in contact to inform you on opportunities in the Swiss market and mentioned the speaking opportunity at the Crypto Valley Conference 2019.

On behalf of the Investment and Innovation Bureau, I would like to invite you to participate as an Investment Champion speaker at an "Crypto Valley Conference 2019 on Blockchain Technology" conference, taking place in Zug, Switzerland, June 24-26, 2019.

As an Investment Champion, your primary role will be to deliver an opening session presentation, highlighting the Investment climate and trends on blockchain technology in Canada. Your role may also extend to participating in breakout sessions, bilateral meetings with investment targets, and networking with event attendees.

I would be grateful if you could kindly confirm your interest and availability by **EOD, Monday, February 11th**. Because the conference organizer had stated a first come first serve policy for speakers we would like to secure your spot asap. Should you decide to participate, I will schedule a call at your convenience to discuss the program in more detail and answer any questions you may have.

Thank you for considering this invitation and I look forward to hearing from you.

Best regards,

Norma

Norma Lambros

Senior Investment Officer / Agente principale de l'investissement

Investor Outreach Division (BIP) | Sensibilisation des investisseurs (BIP)

Foreign Affairs Trade and Development Canada | Affaires étrangères, Commerce et Développement Canada

Government of Canada | Gouvernement du Canada

111 Sussex Drive, S3-014 | 111, promenade Sussex, S3-014

Ottawa, ON K1N 1J1

Telephone | Téléphone (343) 203-4110

Facsimile | Télécopieur (613) 944-3178

[norma.lambros@international.gc.ca](mailto:norma.lambros@international.gc.ca)



Norma Lambros

Senior Investment Officer / Agente principale de l'investissement

Investor Outreach Division (BIP) | Sensibilisation des investisseurs (BIP)

Foreign Affairs Trade and Development Canada | Affaires étrangères, Commerce et Développement Canada

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111 Sussex Drive, S3-014 | 111, promenade Sussex, S3-014

Ottawa, ON K1N 1J1

Telephone | Téléphone (343) 203-4110

Facsimile | Télécopieur (613) 944-3178

[norma.lambros@international.gc.ca](mailto:norma.lambros@international.gc.ca)



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**KYLE J J KEMPER**

**Technologist, Strategist & Author**

<http://kjjk.ca>

PS: Check out my new book called *The Unified Wallet*



"Kyle has expressed in simple language for all to understand the next big step for humanity."

**Morgan, Mackenzie -DCP**

---

**From:** Lambros, Norma -BIP  
**Sent:** February-05-19 1:23 PM  
**To:** Kern, Lakshmi -BERN -TD  
**Cc:** Bernier, Cynthia -HCM; FDI Champions/Champions IDE (BIP); Hernandez, Winon -BIP; Peters, Matthew -BERN -TD; Grossman, Marcy -DUBAI -HOM/CDM; Tannouri, Sandy Rita -TCT; Fulcher, Katie -BBR  
**Subject:** RE: CHAMPION SPEAKER - CryptoValley Blockchain Conference 2019 June 24-26, BERN

Thank you Lakshmi,

I will reach send invitation to Mr Kemper cc'ing you.

Norma

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**From:** Kern, Lakshmi -BERN -TD  
**Sent:** February-05-19 1:11 PM  
**To:** Lambros, Norma -BIP  
**Cc:** Bernier, Cynthia -BIP; FDI Champions/Champions IDE (BIP); Hernandez, Winon -BIP; Peters, Matthew -BERN -TD; Grossman, Marcy -DUBAI -HOM/CDM; Tannouri, Sandy Rita -BIP; Fulcher, Katie -BBR  
**Subject:** FW: CHAMPION SPEAKER - CryptoValley Blockchain Conference 2019 June 24-26, BERN  
**Importance:** High

Hi Norma,

As I was sending my previous message to you, the Cryptovalley Conference organisers just responded with amendments as suggested by Sandy Rita, see attached. However, it is apparently too early to provide details regarding the speaker's program and agenda. It may take another week until the details of the speakers will be decided. As this may be convenient to potential speaker's, we recommend you to please contact Kyle Kemper as soon as possible with the general overview of the conference and dates.

To answer your question whether I have a relation with Mr Kemper, I briefly met Mr Kemper [REDACTED] Marcy Grossman, Consul General in Dubai, in cc, put me in touch with Kyle earlier this year as Kyle was a successful Canadian champion speaker in Dubai and it would be interesting for BERN to invite Mr Kemper. I have since also informed Mr Kemper that he would be contacted by colleagues regarding his potential engagement as a speaker at the Cryptovalley conference.

*The agreement says: "You may delegate 1 Speaker during Breakout Sessions / Opening Ceremony"*

1. *How many breakout sessions will the Champions participate in ?*
2. *What are the Titles of the Breakout sessions the Champion will participate in?*
3. *What is the Champion's role at the Opening Ceremony?*
4. *Anything else?*

*Alex is just now shaping the program. As discussed it would be great to have a high level speaker like Mr. Trudeau's brother for the opening session.*

I will keep you updated on further responses from the Cryptovalley Conference organisers.

Thank you for your ongoing support and best regards,  
Lakshmi

---

**From:** Kern, Lakshmi -BERN -TD  
**Sent:** February-05-19 5:53 PM  
**To:** Lambros, Norma -BIP  
**Cc:** Peters, Matthew -BERN -TD; Bernier, Cynthia -BIP; FDI Champions/Champions IDE (BIP); Hernandez, Winon -BIP  
**Subject:** RE: CHAMPION SPEAKER - CryptoValley Blockchain Conference 2019 June 24-26, BERN  
**Importance:** High

Hi Norma,

Thanks for the reminder. I am waiting for a response from the organisers and will let you know as soon as possible.

Thanks and best regards,  
Lakshmi

---

**From:** Lambros, Norma -BIP  
**Sent:** February-05-19 5:51 PM  
**To:** Kern, Lakshmi -BERN -TD  
**Cc:** Peters, Matthew -BERN -TD; Bernier, Cynthia -BIP; FDI Champions/Champions IDE (BIP); Hernandez, Winon -BIP  
**Subject:** RE: CHAMPION SPEAKER - CryptoValley Blockchain Conference 2019 June 24-26, BERN  
**Importance:** High

Hi Lakshmi,

Just following up on the email below. If you want to ensure the organizer gives the Champion a speaker spot I will need the information requested below ASAP to start sending invitations.

Best Regards,  
Norma

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**From:** Lambros, Norma -BIP  
**Sent:** January-31-19 2:57 PM  
**To:** Kern, Lakshmi -BERN -TD  
**Cc:** Peters, Matthew -BERN -TD; Bernier, Cynthia -BIP; FDI Champions/Champions IDE (BIP); Hernandez, Winon -BIP  
**Subject:** CHAMPION SPEAKER - CryptoValley Blockchain Conference 2019 June 24-26, BERN

Hi Lakshmi,

Your speaker for CryptoValley Blockchain Conference 2019 June 24-26 is approved.

Could you please provide some details to include in the invitation to the speaker.

The agreement says: "You may delegate 1 Speaker during Breakout Sessions / Opening Ceremony"

1. How many breakout sessions will the Champions participate in ?
2. What are the Titles of the Breakout sessions the Champion will participate in?
3. What is the Champion's role at the Opening Ceremony?
4. Will there be outcalls with FDI targets on the margins of the conference?
5. Will there be bilateral meetings planned for the Champion with Investment Targets at the Conference?
6. Will the speaker be available for questions at the booth?
7. Anything else?

As soon as you provide these details I will send the invitation to Kyle J Kemper. Do you have a relationship with Mr. Kemper?

Also below is a list of females in the Blockchain space for you to review and rank in case Mr. Kemper or [REDACTED] are not available.

| NAME       | COMPANY | BIOGRAPHY | RANK |
|------------|---------|-----------|------|
| [REDACTED] |         |           |      |

Best Regards,  
Norma

---

**From:** Kern, Lakshmi -BERN -TD  
**Sent:** January-30-19 6:18 PM  
**To:** Tannouri, Sandy Rita -BIP; Lambros, Norma -BIP; Fulcher, Katie -BBR; Clouthier, Molly -BBR  
**Cc:** Dhanarajata, Natthinee -BIP; Yakimenko, Pasha -BIP; Redenbach, Michael -EUA; Peters, Matthew -BERN -TD  
**Subject:** RE: CryptoValley Blockchain Conference 2019 June 24-26 BERN's initiative 2019-2020 Strategia- CI50138  
**Importance:** High

**Hi Sandy Rita,**

As follow up to our discussion to clarify the below questions, please see attached the revised draft sponsorship for your review. The final agreement will be drafted on GAC following the department's contracting guidelines.

#### **Gold Sponsorship rights**

Special Sponsoring package price of CHF 18'000.- (10% off of full price of CHF 20'000.-)

- 6 standard tickets to attend the main conference on both official days as well as during the Pre-Event for Education & Workshop Sessions.
- Booth space incl. 4 chairs and screen (logo and **video**).
- Logo positioned on website.
- Logo visible on stage screen breaks.

**Hi Norma,**

Regarding a potential champion speaker at the event, I have included request in Strategia. However, since there is a limited number of seats and the following rule will be applied: first come first serve, it is urgent to contact the speakers ASAP.

Preferences:

1. **Kyle J J Kemper**  
[REDACTED]

Technologist, Strategist, and Author

[Http://KJJK.ca](http://KJJK.ca)

(Recent speaking opportunity in Dubai)

2.

Hi Katie, hi Molly,

As BIP will be funding the sponsorship package, it would be great if a few (4) client companies interested in exhibiting at the Canada booth could receive 30% discounted standard tickets for purchase. Cost breakdown for conference tickets:

Total: CAD 3180 ( CHF 2380 = 4x CHF 595).

As discussed with Sandy, the 6 standard tickets may be used to invite potential targets/ buyers and investors rather than for exhibiting client companies.

Happy to discuss further details once you are back in the office Katie.

Thank you all for your ongoing support and looking forward to working with you on this initiative,  
Lakshmi

**From:** Tannouri, Sandy Rita -BIP

**Sent:** January-15-19 6:00 PM

**To:** Kern, Lakshmi -BERN -TD

**Cc:** Dhanarajata, Natthinee -BIP; Yakimenko, Pasha -BIP; Fulcher, Katie -BBR; Redenbach, Michael -EUA; Clouthier, Molly -BBR; Peters, Matthew -BERN -TD; Lambros, Norma -BIP

**Subject:** RE: CryptoValley Blockchain Conference 2019 June 24-26 BERN's initiative 2019-2020 Strategia

Hello Lakshmi,

Thank you for this updated package!

A few notes/questions for you:

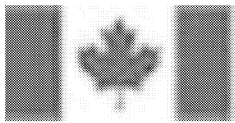
1. The special package price is CHF 18 000 + VAT. What is the VAT?
2. For the speaker it says we can have a speaker during Breakout Sessions / Opening Ceremony. If it is only for the opening ceremony, has your team thought of having the HOM speak at the event? If it is more for the breakout sessions, we would have to make sure that there is a topic in the agenda that resonates with Canada and ideally the champion speaker would get to present on the first day. Second day and late in the afternoon wouldn't be advised as the conference is two days and most people only come to the first day. Once this is decided, you will need to include a request for Champions along with your IEP request in Strategia. I have included Norma from the Champions program.
3. We noted that they have now included 4 tickets included in the package instead of 2. Do you think that will require additional tickets? If that's the case, we encourage you to include them in the signing package right away. If you do not think you'll need them, we suggest we remove the bullet that starts with "You may purchase 2 additional 30% discounted standard tickets...".

4. It is noted in the package that as a Gold sponsor you have an exhibition booth included. Do we know what's included in the booth? Are there any additional costs associated to the booth (e.g branding of booth, furniture...)? If we need more furniture rentals like chairs and tables we can do that purchase separately.
5. The agreement states that payment of fees must be done in one transaction within 3 weeks from signing the official offer. Have they given you a deadline for when you need to sign? We want to ensure that your sponsorship is secured! If you must sign and pay before March 31<sup>st</sup>, let us know ASAP.

Many thanks Lakshmi,  
Sandy Rita

**Sandy Rita Tannouri**

Agente des investissements | Investment Officer  
SandyRita.Tannouri@international.gc.ca  
T: (343) 203-4103  
Affaires mondiales Canada | Global Affairs Canada  
Gouvernement du Canada | Government of Canada



Affaires mondiales  
Canada

Global Affairs  
Canada

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**From:** Kern, Lakshmi -BERN -TD  
**Sent:** 14 janvier 2019 12:11  
**To:** Tannouri, Sandy Rita -BIP  
**Cc:** Dhanarajata, Natthinee -BIP; Babou, Saliou -BIP; Yakimenko, Pasha -BIP; Fulcher, Katie -BBR; Redenbach, Michael -EUA; Clouthier, Molly -BBR; Peters, Matthew -BERN -TD  
**Subject:** RE: CryptoValley Blockchain Conference 2019 June 24-26 BERN's initiative 2019-2020 Strategia

Hi Sandy Rita,

Thanks for your call last week and your valuable feedback. I am including BERN's Senior Investment Officer, Matthew Peters, who will participate in the initiative, especially with facilitating B2B meetings for the potential investment champion speaker.

Please see attached the revised offer specially tailored for Canada from the organisers. The revised offer has 2 extra free tickets. See below.

- Special Sponsoring package price of CHF 18'000.- (10% off of full price of CHF 20'000.-)
- You may delegate 1 Speaker during Breakout Sessions / Opening Ceremony. However, let us know ASAP, since there is a limited number of seats and the following rule will be applied: first come first serve.
- You will receive 4 standard tickets to attend the main conference on both official days as well as during the Pre-Event for Education & Workshop Sessions. This also includes:
  - 4 seats at the Pre-Event Dinner on Monday, 24 June 2019;
  - 4 seats at the Official CVC Aperitif on Tuesday, 25 June 2019.
- You may purchase 2 additional 30% discounted standard tickets (Official CVC Aperitif is thereby not included, but may be purchased separately, and a seat at the Pre-Event Dinner is not possible.).
- Your logo will be visible to the public on our website as well as during stage breaks on-site.
  - Logo
  - Company text (max. 600 characters)
  - CV picture, short bio and contact phone number of Speaker for Breakout Sessions / Opening Ceremony



Please feel free to let me know if you require any further details regarding the branding opportunity.

Thanks,  
Lakshmi

---

**From:** Tannouri, Sandy Rita -BIP  
**Sent:** January-09-19 7:14 PM  
**To:** Kern, Lakshmi -BERN -TD  
**Cc:** Dhanarajata, Natthinee -BIP; Babou, Saliou -BIP; Yakimenko, Pasha -BIP; Fulcher, Katie -BBR; Redenbach, Michael -EUA  
**Subject:** RE: CryptoValley Blockchain Conference 2019 June 24-26 BERN's initiative 2019-2020 Strategia

Hi Lakshmi,

Thank you for this. I will read through it before our call tomorrow morning! I have sent the invite on outlook

Speak to you tomorrow,  
Sandy Rita

**Sandy Rita Tannouri**  
Agente des investissements | Investment Officer  
(343) 203-4103

---

**From:** Kern, Lakshmi -BERN -TD  
**Sent:** 9 janvier 2019 11:58  
**To:** Tannouri, Sandy Rita -BIP  
**Cc:** Dhanarajata, Natthinee -BIP; Babou, Saliou -BIP; Yakimenko, Pasha -BIP; Fulcher, Katie -BBR; Redenbach, Michael -EUA  
**Subject:** RE: CryptoValley Blockchain Conference 2019 June 24-26 BERN's initiative 2019-2020 Strategia

Hi Sandy Rita,

Please see the link to the mentioned CryptoValley Conference 2019 with sponsorship package for your review:  
<https://www.cryptovalleyconference.com/>

As the initiative is a follow up on BERN's successful Fintech Strategia initiative CI40738, you may wish to read the report in Strategia, especially with the number of KPIs and Investment promotion to potential C level investment targets. Investment targets in Zug include the CV VC and CV Labs is interested in opening a hub in North America and Canada would be their first choice. A champion speaker would be a valuable addition to have at the event.



|                                                                |                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |
|----------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <p>CryptoValley Blockchain Conference 2019 June 24-26, Zug</p> | <ul style="list-style-type: none"> <li>• What distinguishes Crypto Valley Conference 2019 from other blockchain events?<br/> In 2018, it was the only conference worldwide that was certified and sponsored by IEEE &amp; IEEE Computer Society Technical Committee. Another unique feature is that the conference was split up into two parts (Technology &amp; Business vs. Academic).</li> <li>• Significant international representation, including from USA,</li> </ul> |
|----------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|

|                                             |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |
|---------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
|                                             | <p>Europe and Asia. Clients such as FinTech Syndicate( last year’s champion speaker Sue Britton and member of the ICT Advisory Board)</p> <ul style="list-style-type: none"> <li>• With keynotes and internationally renowned speakers presenting fresh ideas on blockchain technology</li> <li>• Great opportunity to brand Canada to key stakeholders in the Crypto ecosystem</li> <li>• Great opportunity to showcase Canadian companies and start-ups</li> <li>• Increased efforts to attract foreign investors and buyers to FinTech events in Canada in 2019 (FinTech Montréal/ Collission)</li> <li>• Pre-arranged B2B meetings for the first time in 2018 (different initiatives coordinated by Export Quebec and ROQUE).</li> <li>• Possibility for increased collaborations with organizers and strengthen relationship.</li> </ul> |
| Margins of Conference and at the conference | Canadian champion speaker                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |

**CryptoValley Conference 2019 June 24-26, Zug** will bring together FinTech leaders from around the world to connect in Zug. As Zug is globally known as the CryptoValley as well as Switzerland being a global center for wealth management, insurance, alternative investment, and social finance, this would be a valuable opportunity for clients. Themes include Blockchain, Crypto, AI, security, privacy, RegTech, & PropTech. Clients would have the opportunity to either exhibit at a booth, or arrange B2B meetings pre-arranged according to needs analysis and participate in networking sessions with global sector stakeholders. The conference participation options are also reasonable for the value add (organisers will give a 10% discount + extra free tickets for us to give to clients). For all details, please visit the link the attached conference information which you may already share with interested clients  
<https://www.cryptovalleyconference.com/>

The option of a Canada booth with several companies at different timeframes (similar to the format at SIBOS) would be possible.

Gold sponsorship(10% discount for Canada + additional free tickets.

Logo positioned on website (large logo)

\*

Logo on stage screen breaks (large logo)

\*

Booth space \*

1 Boat & dinner –

Presenting Sponsor of Academic Track –

Screens/application \*

Satellite event branding on Satellite map, ticket & tables –

A seat during Breakout Sessions optional

Free conference all around pass 2

Additional ticket for purchase 30% discount

(max. 2)

Seats at Pre-Event Dinner 2

**Price 20k**

Quantity available 6

**Additional Sponsorship Option On-site**

(Production is not included, and first come, first serve!) TBD

Lanyard branding –

Satellite event branding on Satellite map, ticket & tables –

Official CVC giveaway

Day 1 / Day 2 –

Side banner Technology & Business Track optional

Side banner Academic Track –

Branded food break optional

Roll-up optional

Poster optional

Apologies for the brief overview. More when we discuss.

Thank you and look forward to speaking with you tomorrow!

Best regards,  
Lakshmi

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**From:** Tannouri, Sandy Rita -BIP  
**Sent:** January-08-19 9:40 PM  
**To:** Kern, Lakshmi -BERN -TD  
**Cc:** Dhanarajata, Natthinee -BIP; Babou, Saliou -BIP; Yakimenko, Pasha -BIP  
**Subject:** RE: CryptoValley Conference 2019 BERN's initiative 2019-2020 Strategia

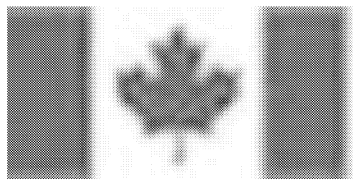
Hi Lakshmi,

Thursday, Jan 10th works for me! I will wait to receive the updated package and send you an outlook invite for the call.

Best,  
Sandy Rita

**Sandy Rita Tannouri**

Agente des investissements | Investment Officer  
SandyRita.Tannouri@international.gc.ca  
T: (343) 203-4103  
Affaires mondiales Canada | Global Affairs Canada  
Gouvernement du Canada | Government of Canada



Affaires mondiales  
Canada

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**From:** Kern, Lakshmi -BERN -TD  
**Sent:** 8 janvier 2019 15:36  
**To:** Tannouri, Sandy Rita -BIP  
**Cc:** Dhanarajata, Natthinee -BIP; Babou, Saliou -BIP; Yakimenko, Pasha -BIP  
**Subject:** Re: CryptoValley Conference 2019 BERN's initiative 2019-2020 Strategia

Thanks Saliou, thanks Sandy Rita,

HAPPY NEW YEAR to you both and the fantastic BIP team!

Likewise Sandy,

Very happy to be working with you again. Best we schedule a call this Thursday, Jan 10, as our Strategia deadline is before Davos. I will be in Davos with the Invest in Canada Reception team.

I will send the updated 2019 CryptoValley Conference package for your review tomorrow.

Thanks and kind regards,  
Lakshmi

Sent from my BlackBerry 10 smartphone.

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**From:** Tannouri, Sandy Rita -BIP  
**Sent:** Tuesday, 8 January 2019 20:55  
**To:** Kern, Lakshmi -BERN -TD  
**Cc:** Dhanarajata, Natthinee -BIP; Babou, Saliou -BIP; Yakimenko, Pasha -BIP  
**Subject:** RE: CryptoValley Conference 2019 BERN's initiative 2019-2020 Strategia

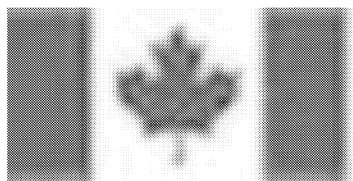
Hi Lakshmi,

Happy New Year! I hope all is well with you and excited to find out we will have the chance to work together again.

I will read through CryptoValley info and sponsorship deck soon. Would you be available some time at the end of this week or early next week?

Thank you,  
Sandy Rita

**Sandy Rita Tannouri**  
Agente des investissements | Investment Officer  
SandyRita.Tannouri@international.gc.ca  
T: (343) 203-4103  
Affaires mondiales Canada | Global Affairs Canada  
Gouvernement du Canada | Government of Canada



Affaires mondiales  
Canada

---

**From:** Babou, Saliou -BIP  
**Sent:** 8 janvier 2019 14:40  
**To:** Kern, Lakshmi -BERN -TD  
**Cc:** Tannouri, Sandy Rita -BIP  
**Subject:** RE: CryptoValley Conference 2019 BERN's initiative 2019-2020 Strategia

Hello Lakshmi,

It is my turn to apologize for the slow turnaround! Hope you were able to enjoy the holiday season with your loved ones.

Sandy Rita (copied) will get back to you directly to schedule a call as she is now the lead for Switzerland.

Best,  
Saliou

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**From:** Kern, Lakshmi -BERN -TD  
**Sent:** December-19-18 6:11 PM  
**To:** Babou, Saliou -BIP  
**Subject:** FW: CryptoValley Conference 2019 BERN's initiative 2019-2020 Strategia

Hi Saliou,

Greetings from BERN and apologies for the belated response. I now received the details for Canadian participation at the CryptoValley Conference June 2019 and would like to schedule a call with you. Please let me know when you would be available for a discussion.

<https://www.cryptovalleyconference.com/>

[https://www.cryptovalleyconference.com/docs/sponsorship\\_deck.pdf](https://www.cryptovalleyconference.com/docs/sponsorship_deck.pdf)

Thanks and with best wishes for the festive holiday season and a Happy, Healthy and Prosperous New Year,  
Lakshmi

---

**From:** [REDACTED] HSLU I [mailto:[REDACTED]@hslu.ch]  
**Sent:** December-18-18 6:14 PM  
**To:** Kern, Lakshmi -BERN -TD  
**Subject:** Re: CryptoValley Conference 2019

Dear Lakshmi

Please find all relevant information of the next conference on our new website: <https://www.cryptovalleyconference.com/>

For sponsorship here: [https://www.cryptovalleyconference.com/docs/sponsorship\\_deck.pdf](https://www.cryptovalleyconference.com/docs/sponsorship_deck.pdf)

Best  
[REDACTED]

Am 13.12.2018 um 13:55 : [REDACTED] HSLU I <[REDACTED]@hslu.ch>:

Dear Lakshmi

I just spoke with all of the involved parties and we plan to push out the sponsorship deck by mid next week.

It will include all of the relevant details you asked for.

Expect my answer by next week.

Best  
[REDACTED]

**Morgan, Mackenzie -DCP**

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**From:** Hay, Pamela -BERN -TD  
**Sent:** July-02-19 11:56 AM  
**To:** Hernandez, Winon -BIP  
**Cc:** FDI Champions/Champions IDE (BIP); Thibeault, Josée -BTR; Sandhar, Gaurav -BIP; Peters, Matthew -BERN -TD; Clouthier, Molly -BBR; Kern, Lakshmi -BERN -TD  
**Subject:** RE: ACTION REQUIRED: Kyle Kemper - Champion Follow-Up - Crypto Valley Blockchain Conference, Zug, Switzerland, June 24-26, 2019

Greetings Winon,

It might also be useful to note that markets which appreciate a very informal and unconventional style might be the most interesting ones to consider Mr. Kemper for in future such events. To also add that he is very knowledgeable and experienced in his field [REDACTED] as well as connections, draw more clients than posts otherwise might expect.

Kind regards, Pamela

---

**From:** Kern, Lakshmi -BERN -TD  
**Sent:** July-02-19 5:42 PM  
**To:** Hernandez, Winon -BIP  
**Cc:** FDI Champions/Champions IDE (BIP); Thibeault, Josée -BIP; Sandhar, Gaurav -BIP; Peters, Matthew -BERN -TD; Hay, Pamela -BERN -TD; Clouthier, Molly -BBR  
**Subject:** RE: ACTION REQUIRED: Kyle Kemper - Champion Follow-Up - Crypto Valley Blockchain Conference, Zug, Switzerland, June 24-26, 2019

Dear Winon,

Thank you for the below message as well as BIP's ongoing support with BERN's PSICSP initiative at the CryptoValley Conference in Zug with Kyle J J Kemper as the Canadian speaker at the event.

To answer your questions below, Kyle Kemper succeeded as the Champion Speaker at the CryptoValley conference in general. Mr Kemper is a [REDACTED] speaker with a good knowledge of the Canadian and global blockchain, crypto ecosystem and well connected to the main players in Canada and North America. Mr Kemper, being of the founders of the Canadian Blockchain Association, was able to speak of Canada's growing blockchain ecosystem, Blockchain Association of Canada (BAC), now united with the Chamber of Digital Commerce and named as the Chamber of Digital Commerce Canada. Mr Kemper shared sector expertise and insights with Post and Canadian companies at the Crypto Valley conference.

Mr Kemper participated in the valuable high level luncheon discussion, Swisspreneur Presentation and Q&A session and several networking events during the CV Conference with enthusiasm and inspired many. Mr Kemper's [REDACTED] BERN also experienced a significant number of FDI related B2B requests with Mr Kemper which will be included in the final initiative report.

Overall, Mr Kemper's participation was valuable for BERN with positive outcomes. BERN was overall happy with the services provided by Kyle Kemper and would recommend Mr Kemper in the future. [REDACTED]

[REDACTED] For potential future speaking engagements, we would consider providing templates or slides with the BIP messages to ensure that strong and coordinated messaging on Canada's strengths are strongly delivered.

3. Are there any outstanding issues with the Champion that we should be aware of before we make the final payment?

Mr Kemper apparently received the agreed advance first payment twice. Kindly confirm with Mr Kemper directly before making the final payment.

Should you require any further details, please do not hesitate to contact or call me.

Thank you for BIP's ongoing valuable support with BERN's initiatives with PSICSP which is greatly appreciated.

Best regards from sunny Bern,  
Lakshmi

----- Original message -----

From: "Hernandez, Winon -BIP" <Winon.Hernandez@international.gc.ca>

Date: 2019-06-27 8:24 PM (GMT+01:00)

To: "Kern, Lakshmi -BERN -TD" <Lakshmi.Kern@international.gc.ca>

Cc: "FDI Champions/Champions IDE (BIP)" <PSICSP-PCCSP@international.gc.ca>, "Thibeault, Josée -BIP" <Josee.Thibeault@international.gc.ca>, "Sandhar, Gaurav -BIP" <Gaurav.Sandhar@international.gc.ca>, "Peters, Matthew -BERN -TD" <Matthew.Peters@international.gc.ca>

Subject: ACTION REQUIRED: Kyle Kemper - Champion Follow-Up - Crypto Valley Blockchain Conference, Zug, Switzerland, June 24-26, 2019

Dear Lakshmi,

I hope that The Crypto Valley Blockchain Conference with Kyle Kemper went well! I would appreciate if you could now complete the Champions reporting requirements.

Please answer the following questions by **July 03, 2019** so that we can pay Kyle Kemper:

1. Can you confirm that the Champion performed his obligations under the contract (attached)?
2. Can you let me know whether you are happy with the services provided by Kyle Kemper and if you would recommend him in the future?
3. Are there any outstanding issues with the Champion that we should be aware of before we make the final payment?

Please complete the following by **July 26, 2019**.

1. Email me at least three photos of Kyle Kemper in action – presenting, networking, etc.
2. Complete the Strategia Champions Reports for initiative # CI50138. To access the reporting section:
  - a) Go to the initiative page in Strategia.
  - b) Click on the second tab entitled "Funding Requests and Reporting".
  - c) Click on the pencil in the "Action" column for the "Private Sector Investment Champion Speaker Program" row.
  - d) Scroll to the lower portion of the page; the report constitutes all of the boxes below the line which reads "Champions Final Report". Please fill out each box, and e-mail me to let me know it has been done.

3. In TRIO2, link any interactions, outcalls, or successes with investment targets, leads, or prospects arising from this initiative to case #1-84137821 "Private Sector Investment Champion Speakers Program 2019-20". I will enter the record as instructed.

Please email me once the Strategia report has been completed. Let me know if you have any questions.

Thank you,

Winon

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Winon Hernandez Gonzalez  
Investment Officer | Agente d'investissement,  
Investor Outreach Division (BIP) | Sensibilisation des investisseurs (BIP)  
[winon.hernandez@international.gc.ca](mailto:winon.hernandez@international.gc.ca)  
Telephone | Téléphone : (343) 2034105  
111 Sussex Drive | 111, promenade Sussex Drive, Ottawa, ON,  
K1A 0G2  
Global Affairs Canada | Affaires mondiales Canada  
Government of Canada | Gouvernement du Canada







**SENATE WRITTEN QUESTION - QUESTION ÉCRITE DU SÉNAT**

To / À **Global Affairs Canada**

**October 1, 2020**

SUBJECT: Question No. / Question N°

**8**

SUJET: Member / Député

**Honourable Senator Plett**

Date of Question / Date de la question

**September 23, 2020**

**FOR PRIORITY ATTENTION**

Notice of the above-mentioned question appears in the *Order Paper and Notice Paper* of the Senate.

No. **2** On page **12**

The answer should be prepared on an "Inquiry of Ministry" form in both official languages and sent to this office through PARCA system.

**WITHIN A REASONABLE TIME**

If you have no information on this subject or you consider that other departments should be contacted, please advise us without delay.

**POUR EXAMEN PRIORITAIRE**

Un avis relatif à la question ci-dessus mentionnée figure dans le *Feuilleton et Feuilleton des Avis* du Sénat.

N° **2** page **12**

La réponse doit être présentée dans les deux langues officielles sur le formulaire "Demande de renseignements au gouvernement" et être envoyée à notre bureau par le système PARCA.

**DANS UN TEMPS RAISONNABLE**

Si vous ne possédez aucun renseignement sur cette question ou si vous jugez que d'autres ministères devraient être contactés, veuillez nous aviser sans délai.

Nicole Baker  
Manager of Parliamentary Returns  
Gestionnaire des documents parlementaires



ASSIGNMENT:     **Global Affairs Canada**  
ASSIGNATION:

## 8

### REPEAT OF / RÉPÉTITION DE LA: 431-82

By the Honourable Senator Plett:

September 23, 2020—Concerning Global Affairs Canada’s Private Sector Investment Champions Speaker’s Program:

In 2019, Mr. Kyle Kemper, brother of Prime Minister Trudeau, was awarded a \$12,430 grant from the Government of Canada. The grant was to attend a conference in Switzerland on Blockchain technology. Mr. Kemper was quoted in the *Globe and Mail* as saying it was his extensive work in the field that led to his invitation to speak at the conference: “That’s my expertise and I’d love to talk to you all about how blockchain can radically transform Canada and bring about a golden age.” However, Mr. Kemper’s presentation, which was entitled Think Canada seemed decidedly out of place at a conference where the rest of the presentations were of the character of the one entitled: “The Importance of Multi-Signature, Time-Locked Bitcoin Transactions in Custody Solutions.”

Mr. Kemper was selected as part of Global Affairs Canada’s Private Sector Investment Champions Speaker’s Program (PSICSP). That program is run by the Trade Commissioner and involves identifying and recruiting senior executives from the private sector to be champion speakers at events organized by Embassies, High Commissions and Consulates in priority markets to promote Canada as an investment destination of choice.

1. Was the Canadian Embassy in Switzerland the organizer of the Crypto Valley Blockchain Technology Conference in Zug, Switzerland that Mr. Kemper spoke at on June 24, 2019? If not, why did he qualify for a PSICSP grant of \$12,430 to participate in what was clearly a technical/scientific conference?

2. The Private Sector Investment Champions Initiative (PSICI), which the Champion Speaker’s Program is a part of, was created to attract foreign investment in key sectors in Canada, such as the satellite and telecommunications industry. When was blockchain identified as a key sector for foreign direct investment in Canada? Can you please provide the documentation that can substantiate this?

3. One of the management tools for the PSICI is a champions database. Could the government please provide the 2019 database that included champions for the blockchain sector in Canada?

4. The Champions Initiative includes regular training consisting of an orientation and coaching program for Champions to familiarize themselves with government policies and investment trends. On what dates did Mr. Kemper participate in

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orientation and coaching programs prior to his participation in the June 2019 conference?

5. How many Champions Speaking events took place in 2019, who were the champions speakers at each of them? What events/venues did they speak at, and what were the individual costs for each of those champion speakers that were covered by the PSICSP?

6. Where did the idea to have Mr. Kemper speak at the Crypto Valley Conference come from? Did it originate with the organizers of the conference? Did it originate with Global Affairs Canada? Or did it originate from Mr. Kemper? Was there PMO involvement? How did this all come about?

7. Besides Mr. Kemper, how many Champions has Global Affairs Canada engaged in the blockchain sector?

8. In the Crypto Valley Conference program, Mr. Kemper is identified as representing the Canadian Blockchain Association, however he was no longer the Executive Director of that Association. Why wasn't Ms. Tanya Woods, the Executive Director of the Association, selected as the Champion Speaker for the Crypto Valley Conference? Were other experts considered, and if so, who were they?

9. Champions are paid nominal honoraria. What was the amount of honoraria that Mr. Kemper was paid?

10. Champions are expected to generate investment prospects. What investment prospects did Mr. Kemper generate as a result of his participation in the Crypto Valley Conference, and what is the value to Canada of those investments he generated?

11. Did Mr. Kemper participate in any other sector specific events either prior to or after the Crypto Valley conference, and if not why not?

12. In a recent video available on You Tube, Mr. Kemper is asked about the last protest he attended. His response is: "My life seems to be a constant protest against central banking." In another video interview he argues that modern communication and the internet have made representative democracy as we know it obsolete. Given these statements, why was Mr. Kemper chosen by the government to represent Canada at an international conference to drum up foreign direct investment in this country?

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Par l'honorable sénateur Plett :

Le 23 septembre 2020—Concernant le Programme d'investissement du secteur privé à l'intention des champions :

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En 2019, M. Kyle Kemper, frère du Premier ministre Trudeau, a reçu une subvention de 12 430 \$ du gouvernement du Canada lui permettant de participer à une conférence tenue en Suisse sur les technologies blockchain. Le Globe and Mail a cité M. Kemper disant que son invitation pour s'adresser à la conférence résultait de son travail exhaustif dans le domaine : « C'est ma spécialité et j'aimerais vous parler de la manière dont les blockchains peuvent transformer radicalement le Canada et faire émerger un âge d'or. » Mais la présentation de M. Kemper, intitulée « Think Canada », semblait incongrue dans une conférence où le reste des présentations portaient des noms comme celui-ci : « The Importance of Multi-Signature, Time-Locked Bitcoin Transactions in Custody Solutions ».

M. Kemper fut choisi dans le cadre du Programme d'investissement du secteur privé à l'intention des champions (PISPIC). Administré par le Service des délégués commerciaux, le PISPIC vise à trouver et recruter des cadres supérieurs du secteur privé ensuite désignés comme champions et conférenciers lors d'événements organisés par les ambassades, les hauts-commissariats et les consulats dans les marchés prioritaires pour promouvoir le Canada comme destination d'investissement de choix.

1. Est-ce que l'ambassade canadienne en Suisse a organisé la Crypto Valley Blockchain Technology Conference à Zug, en Suisse, où M. Kemper a prononcé un discours le 24 juin 2019? Si non, pourquoi était-il admissible à une subvention du PISPIC de 12 430 \$ pour prendre la parole dans le cadre d'une conférence décidément technique/scientifique?

2. L'Initiative des champions de l'investissement du secteur privé (ICISP), dont fait partie le programme des champions conférenciers, fut créée pour attirer l'investissement étranger dans des secteurs clés au Canada, notamment les télécommunications et les communications par satellite. Quand les blockchains ont-ils été désignés comme un secteur clé pour l'investissement étranger direct au Canada? Pouvez-vous svp fournir la documentation explicative pertinente?

3. L'un des outils de gestion de l'ICISP est une base de données des champions. Le gouvernement peut-il fournir la base de données de 2019 qui incluait les champions du secteur des blockchains au Canada?

4. L'Initiative des champions inclut des formations régulières prévoyant un programme d'orientation et d'encadrement qui permettent aux champions de se familiariser avec les politiques du gouvernement et les tendances en matière d'investissement. À quelles dates M. Kemper a-t-il assisté aux sessions d'orientation et d'encadrement avant sa participation à la conférence de juin 2019?

5. Combien de conférences de champions ont eu lieu en 2019 et qui étaient les champions conférenciers à chacune d'entre elles? À quelles conférences/quels endroits ont-ils pris la parole et quels sont les coûts individuels pour chacun de ces champions conférenciers qui étaient couverts par le PISPIC?

6. D'où est venue l'idée que M. Kemper prononce une conférence à la Crypto Valley Conference? Est-elle venue des organisateurs de la conférence? Est-elle venue d'Affaires mondiales Canada? Était-ce l'idée de M. Kemper? Le Cabinet du Premier ministre était-il impliqué? Comment cela s'est-il passé?

7. À part M. Kemper, combien de champions est-ce qu'Affaires mondiales Canada a fait participer dans le secteur des blockchains?



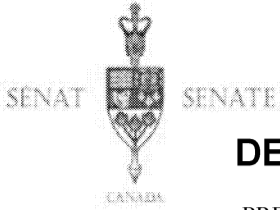
8. Dans le programme de la Crypto Valley Conference, M. Kemper est désigné représentant de la Canadian Blockchain Conference; or, il n'était plus directeur exécutif de l'Association à ce moment-là. Pourquoi Mme Tanya Woods, la directrice exécutive de l'Association, ne fut-elle pas choisie comme championne conférencière à l'occasion de la Crypto Valley Conference? Est-ce que la participation d'autres experts a été envisagée et, dans l'affirmative, de qui s'agissait-il?

9. Les champions touchent des honoraires nominaux. À quel montant se sont élevés les honoraires de M. Kemper?

10. On s'attend que les champions génèrent des perspectives d'investissement. Quelles sont les perspectives d'investissement que M. Kemper a générées à la suite de sa participation à la Crypto Valley Conference, et quelle est la valeur de ces investissements pour le Canada?

11. Est-ce que M. Kemper a participé à tout autre événement visant un ou des secteurs spécifiques soit avant ou après la Crypto Valley Conference, et si non, pourquoi pas?

12. Dans une vidéo mise en ligne récemment sur YouTube, on interroge M. Kemper sur la dernière manifestation à laquelle il a participé. Il dit : « Ma vie semble consister en une protestation constante contre la banque centrale. » Dans une autre vidéo, il avance que les communications modernes et l'Internet ont rendu obsolète la démocratie représentative telle que nous la connaissons. Étant donné ces affirmations, pourquoi le gouvernement a-t-il choisi M. Kemper à titre de représentant du Canada à une conférence internationale visant à augmenter l'investissement direct étranger au pays?



## INQUIRY OF MINISTRY DEMANDE DE RENSEIGNEMENT AU GOUVERNEMENT

PREPARE IN ENGLISH AND FRENCH MARKING "ORIGINAL TEXT" OR "TRANSLATION"  
PRÉPARER EN ANGLAIS ET EN FRANÇAIS EN INDIQUANT "TEXTE ORIGINAL" OU "TRADUCTION"

|                                     |                                     |                            |
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| QUESTION NO./N° DE LA QUESTION<br>8 | BY / DE<br>Honourable Senator Plett | DATE<br>September 23, 2020 |
|-------------------------------------|-------------------------------------|----------------------------|

Reply by the Minister of Small Business, Export Promotion and International Trade  
Réponse de la ministre de la Petite Entreprise, de la Promotion des exportations et du Commerce international

Signed by the Parliamentary Secretary Rachel Bendayan

PRINT NAME OF SIGNATORY  
INSCRIRE LE NOM DU SIGNATAIRE

SIGNATURE  
MINISTER OR PARLIAMENTARY SECRETARY  
MINISTRE OU SECRÉTAIRE PARLEMENTAIRE

### QUESTION

Concerning Global Affairs Canada's Private Sector Investment Champions Speaker's Program:  
In 2019, Mr. Kyle Kemper, the son of the mother of the current Prime Minister, was awarded a \$12,430 grant from the Government of Canada. The grant was to attend a conference in Switzerland on Blockchain technology. Mr. Kemper was quoted in the Globe and Mail as saying it was his extensive work in the field that led to his invitation to speak at the conference: "That's my expertise and I'd love to talk to you all about how blockchain can radically transform Canada and bring about a golden age." However, Mr. Kemper's presentation, which was entitled "Think Canada" seemed decidedly out of place at a conference where the rest of the presentations were of the character of the one entitled: "The Importance of Multi-Signature, Time-Locked Bitcoin Transactions in Custody Solutions." – **See full text of the question attached.**

### REPLY / RÉPONSE

ORIGINAL TEXT  
TEXTE ORIGINAL

TRANSLATION  
TRADUCTION

### Global Affairs Canada (GAC)

The following reflects a consolidated response approved on behalf of Global Affairs Canada ministers.

1. The Crypto Valley Technology conference was organized by Lucerne University and the Crypto Valley Association. (Ref. <https://www.cryptovalleyconference.com>).

The Private Sector Investment Champion Speaker Program does not provide grants. Mr. Kemper was contracted by the program to promote Canada as an investment destination to the conference's audience. He was identified as a relevant speaker based on his experience, specifically in the area of blockchain, and based on his role as the former Executive Director of the Blockchain Association.

2. Blockchain is a subsector of Financial Services and FinTech which is a foreign direct investment priority sector for Global Affairs Canada.

The Crypto Valley Blockchain Technology Conference brought together FinTech leaders from around the world and provided a valuable opportunity to showcase Canada's sectoral capabilities and strengths and help to dispel misconceptions about Canada and showcase Canada as an investment destination of choice.

3. The government does not have an annual database but Private Sector Investment Champion Speaker Program maintains a list of past and potential Champions. Past Champions are those who were contracted by the program and contract information above \$10,000 is available on <https://open.canada.ca/en/proactive-disclosure>.

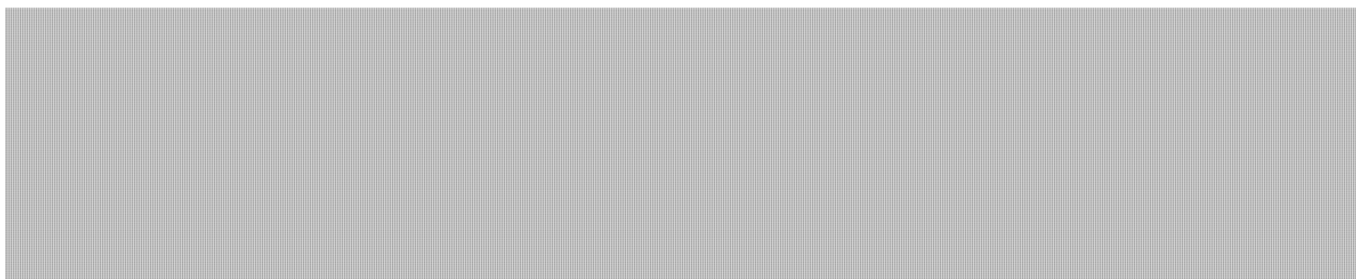
Potential Champions on the list are individuals or companies who have not been contracted yet by the program. Name of individuals and related information held on this list and for whom a contract has not been awarded is protected under the Privacy Act.

From the list of Champions, Mr. Kemper is the only reference for the blockchain sector.

4. Mr. Kemper was contacted by Private Sector Investment Champion Speaker Program officials the week of March 25, 2019, to be briefed on expectations and deliverables. The objective was to discuss, program delivery, expectations and delivery of key investment messages. Mr. Kemper was provided with a deck *Think Canada* which talks about investment attraction in Canada.
5. A total of 34 events related to the program took place from January to December 2019. All contracts were above \$10,000 and information is publicly available at <https://open.canada.ca/en/proactive-disclosure>.

Please refer to Annex A for the Complete list of Champion Speaking Events.

6. Mr. Kemper participated to a bitcoin conference where he met Global Affairs Canada officials in Dubai. He was then recommended to Global Affairs Canada officials in BERN as a potential Champion speaker to the Crypto Valley Conference. No other potential speaker has been considered as Mr. Kemper was the preferred choice of the mission and event organizers.
7. No other relevant blockchain conferences in 2019 were identified by missions for foreign direct investment promotion purposes.
8. Other names, who are not on the Champion list, were considered by the mission. These were the following:



Mr. Kemper was the preferred choice of the mission and event organizers. He was identified based on his role as the Executive Director of the Canadian Blockchain Association from 2014 to January 2019.

9. The amount of honoraria that Mr. Kemper was paid was addressed via Access to Information Requests A-2019-01934/01935/01936/01940/01941.

Mr. Kemper's Contract amount which was \$12,430 is also available on <https://open.canada.ca/en/proactive-disclosure>.

Mr. Kemper was mandated through a service contract to deliver a presentation, a participation in the Q&A session and engagement in the networking opportunities to advance the Trade Commissioner Service's objective of raising awareness of Canada as a choice investment destination.

10. Mr. Kemper's participation was valuable for post in BERN with positive outcomes. He participated in the high level luncheon discussion, Swisspreneur Presentation and Q&A session and several networking events during the Crypto Valley Conference. Mr. Kemper helped Global Affairs Canada officials make valuable connections. BERN also experienced a significant number of foreign direct investment requests with Mr. Kemper which also contributed to draw more clients than posts otherwise might expect.

11. Global Affairs Canada has no knowledge of Mr. Kemper activities prior of after the conference/delivery of the contract.
12. Champions are selected based on recommendations from missions, other government organizations, industry associations, Global Affairs Canada regional and sectoral officers, among others.

The selection criteria for these speakers include their recognition/visibility in the business community, sectoral/subject expertise, and their speaking capability. Mr. Kemper was recommended by the mission in BERN based on his expertise and ability to deliver on speeches and to deliver overall investment messages on Canada's sectoral capabilities and strengths, to help to dispel misconceptions about Canada and its many business opportunities as an investment destination of choice.



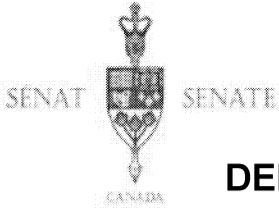
## Concerning Global Affairs Canada's Private Sector Investment Champions Speaker's Program:

In 2019, Mr. Kyle Kemper, the son of the mother of the current Prime Minister, was awarded a \$12,430 grant from the Government of Canada. The grant was to attend a conference in Switzerland on Blockchain technology. Mr. Kemper was quoted in the Globe and Mail as saying it was his extensive work in the field that led to his invitation to speak at the conference: "That's my expertise and I'd love to talk to you all about how blockchain can radically transform Canada and bring about a golden age." However, Mr. Kemper's presentation, which was entitled "Think Canada" seemed decidedly out of place at a conference where the rest of the presentations were of the character of the one entitled: "The Importance of Multi-Signature, Time-Locked Bitcoin Transactions in Custody Solutions."

Mr. Kemper was selected as part of Global Affairs Canada's Private Sector Investment Champions Speaker's Program (PSICSP). That program is run by the Trade Commissioner and involves identifying and recruiting senior executives from the private sector to be champion speakers at events organized by Embassies, High Commissions and Consulates in priority markets to promote Canada as an investment destination of choice.

1. Was the Canadian Embassy in Switzerland the organizer of the Crypto Valley Blockchain Technology Conference in Zug, Switzerland that Mr. Kemper spoke at on June 24, 2019? If not, why did he qualify for a PSICSP grant of \$12,430 to participate in what was clearly a technical/scientific conference?
2. The Private Sector Investment Champions Initiative (PSICI), which the Champion Speaker's Program is a part of, was created to attract foreign investment in key sectors in Canada, such as the satellite and telecommunications industry. When was blockchain identified as a key sector for foreign direct investment in Canada? Can you please provide the documentation that can substantiate this?
3. One of the management tools for the PSICI is a champions database. Could the government please provide the 2019 database that included champions for the blockchain sector in Canada?
4. The Champions Initiative includes regular training consisting of an orientation and coaching program for Champions to familiarize themselves with government policies and investment trends. On what dates did Mr. Kemper participate in orientation and coaching programs prior to his participation in the June 2019 conference?
5. How many Champions Speaking events took place in 2019, who were the champions speakers at each of them? What events/venues did they speak at, and what were the individual costs for each of those champion speakers that were covered by the PSICSP?
6. Where did the idea to have Mr. Kemper speak at the Crypto Valley Conference come from? Did it originate with the organizers of the conference? Did it originate with Global Affairs Canada? Or did it originate from Mr. Kemper? Was there PMO involvement? How did this all come about?
7. Besides Mr. Kemper, how many Champions has Global Affairs Canada engaged in the blockchain sector?
8. In the Crypto Valley Conference program, Mr. Kemper is identified as representing the Canadian Blockchain Association, however he was no longer the Executive Director of that Association. Why wasn't Ms. Tanya Woods, the Executive Director of the Association, selected as the Champion Speaker for the Crypto Valley Conference? Were other experts considered, and if so, who were they?
9. Champions are paid nominal honoraria. What was the amount of honoraria that Mr. Kemper was paid?
10. Champions are expected to generate investment prospects. What investment prospects did Mr. Kemper generate as a result of his participation in the Crypto Valley Conference, and what is the value to Canada of those investments he generated?
11. Did Mr. Kemper participate in any other sector specific events either prior to or after the Crypto Valley conference, and if not why not?
12. In a recent video available on YouTube, Mr. Kemper is asked about the last protest he attended.

His response is: "My life seems to be a constant protest against central banking." In another video interview he argues that modern communication and the internet have made representative democracy as we know it obsolete. Given these statements, why was Mr. Kemper chosen by the government to represent Canada at an international conference to drum up foreign direct investment in this country?



## INQUIRY OF MINISTRY DEMANDE DE RENSEIGNEMENT AU GOUVERNEMENT

PREPARE IN ENGLISH AND FRENCH MARKING "ORIGINAL TEXT" OR "TRANSLATION"  
PRÉPARER EN ANGLAIS ET EN FRANÇAIS EN INDIQUANT "TEXTE ORIGINAL" OU "TRADUCTION"

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| QUESTION NO./N° DE LA QUESTION<br>8 | BY / DE<br>Honorable sénateur Plett | DATE<br>Le 23 septembre 2020 |
|-------------------------------------|-------------------------------------|------------------------------|

Reply by the Minister of Small Business, Export Promotion and International Trade

Réponse de la ministre de la Petite Entreprise, de la Promotion des exportations et du Commerce international

Signé par la secrétaire parlementaire Rachel Bendayan

PRINT NAME OF SIGNATORY  
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MINISTER OR PARLIAMENTARY SECRETARY  
MINISTRE OU SECRÉTAIRE PARLEMENTAIRE

### QUESTION

Concernant le Programme d'investissement du secteur privé à l'intention des champions :

En 2019, M. Kyle Kemper, fils de la mère de l'actuel Premier ministre, a reçu une subvention de 12 430 \$ du gouvernement du Canada lui permettant de participer à une conférence tenue en Suisse sur les technologies blockchain. Le Globe and Mail a cité M. Kemper disant que son invitation pour s'adresser à la conférence résultait de son travail exhaustif dans le domaine : « C'est ma spécialité et j'aimerais vous parler de la manière dont les blockchains peuvent transformer radicalement le Canada et faire émerger un âge d'or. » Mais la présentation de M. Kemper, intitulée « Think Canada », semblait incongrue dans une conférence où le reste des présentations portaient des noms comme celui-ci : « The Importance of Multi-Signature, Time-Locked Bitcoin Transactions in Custody Solutions ». – **Voir ci-joint pour le texte complet de la question.**

REPLY / RÉPONSE

ORIGINAL TEXT  
TEXTE ORIGINAL

TRANSLATION  
TRADUCTION

### **Affaires mondiales Canada (AMC)**

Ce qui suit reflète la réponse consolidée approuvée au nom des ministres d'Affaires mondiales Canada.

1. La Crypto Valley Blockchain Technology Conference était organisée par l'Université de Lucerne et la Crypto Valley Association. (Réf. <https://www.cryptovalleyconference.com>). L'Ambassade canadienne à Berne avait identifié cet événement comme une occasion de promouvoir l'attrait du Canada pour les investissements de 1 200 entreprises.

Le Programme de conférenciers champions de l'investissement du secteur privé n'accorde pas de subventions, il a retenu les services de M. Kemper pour promouvoir le Canada comme destination d'investissement auprès des participants à la conférence. Il a été désigné comme un conférencier pertinent en fonction de son expérience, plus particulièrement dans le domaine des chaînes de blocs (blockchain), et de son rôle à titre d'ancien directeur général de la Blockchain Association.

2. La technologie des chaînes de blocs est un sous-secteur des services financiers et des technologies financières, qui constituent un secteur prioritaire en matière d'investissement direct étranger pour Affaires mondiales Canada.

La Crypto Valley Blockchain Technology Conference, qui rassemblait des chefs de file des technologies financières du monde entier, offrait une excellente occasion de mettre en valeur les capacités et les forces sectorielles du Canada et à dissiper les fausses idées sur le Canada ainsi qu'à mettre le Canada en valeur comme destination de choix pour les investissements.

3. Le gouvernement n'a pas de base de données annuelles, mais le Programme de conférenciers champions de l'investissement du secteur privé conserve une liste des anciens champions et des champions potentiels. Les anciens champions sont ceux dont les services ont été retenus

par le programme, et l'information sur les contrats de plus de 10 000 \$ est disponible sur <https://ouvert.canada.ca/fr/divulgation-proactive>.

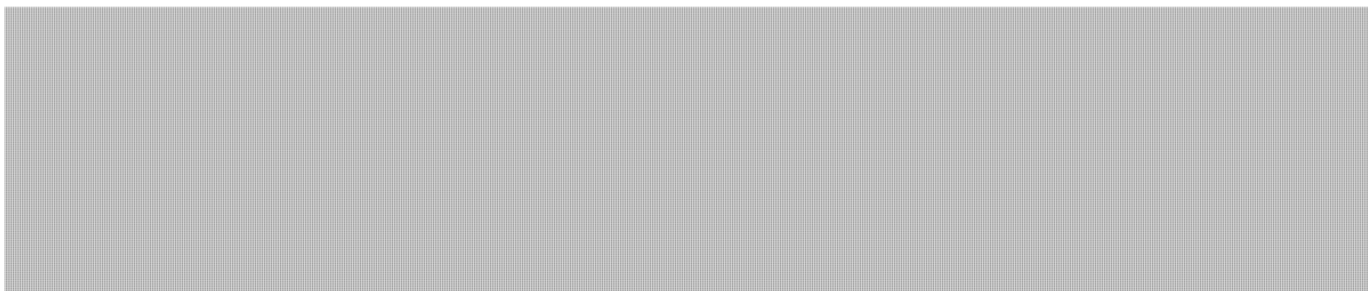
Les champions potentiels qui figurent sur la liste sont des personnes ou des entreprises qui n'ont pas encore obtenu de contrat du programme. Le nom des personnes qui n'ont pas obtenu de contrat ainsi que les renseignements connexes conservés dans cette liste sont protégés en vertu de la Loi sur la protection des renseignements personnels.

D'après la liste des champions, M. Kemper est la seule référence pour le secteur des chaînes de blocs.

4. Des représentants du Programme de conférenciers champions de l'investissement du secteur privé ont communiqué avec M. Kemper dans la semaine du 25 mars 2019 pour l'informer des attentes et des résultats attendus. L'objectif était de discuter de la mise en œuvre du programme, des attentes et de la diffusion des principaux messages d'investissement. M. Kemper a reçu une présentation intitulée « Think Canada » qui traite de l'attraction de l'investissement au Canada.
5. Au total, 34 événements en lien avec le programme ont eu lieu de janvier à décembre 2019. Tous les contrats étaient supérieurs à 10 000 \$, et l'information sur ces contrats est disponible à <https://open.canada.ca/en/proactive-disclosure>.

Veillez consulter l'annexe A pour la liste complète des conférences de champions.

6. M. Kemper a participé à une conférence sur les bitcoins où il a rencontré des fonctionnaires d'Affaires mondiales Canada à Dubaï. Il a par la suite été recommandé aux fonctionnaires d'Affaires mondiales Canada à BERN comme conférencier champion potentiel pour la Crypto Valley Conference. Aucun autre conférencier potentiel n'a été pris en considération car M. Kemper était le choix préféré de la mission et des organisateurs de l'événement.
7. Aucune autre conférence sur les chaînes de blocs n'a été signalée par les missions en 2019 à des fins de promotion des investissements directs étrangers.
8. D'autres noms, qui ne figurent pas sur la liste des champions, ont été pris en considération par la mission. Ces noms sont les suivants :



M. Kemper a été retenu par la mission et les organisateurs de l'événement en fonction de son rôle à titre de directeur général de la Canadian Blockchain Association de 2014 à janvier 2019.

9. Le montant des honoraires versés à M. Kemper a été divulgué dans la demande d'accès à l'information A-2019-01934/01935/01936/01940/01941.

Le montant du contrat de 12 430 \$ de M. Kemper peut également être consulté sur le site <https://ouvert.canada.ca/fr/divulgation-proactive>.

M. Kemper a été mandaté dans le cadre d'un contrat de service pour faire une présentation, participer à la séance de questions et réponses et participer à la séance de réseautage afin de faire progresser l'objectif du Service des délégués commerciaux qui consiste à faire connaître le Canada comme une destination de choix pour les investissements.

10. La participation de M. Kemper a été précieuse pour la mission de BERN et s'est soldée par des résultats positifs. M. Kemper a participé au déjeuner-causerie de haut niveau, à la présentation Swisspreneur, à la séance de questions et réponses ainsi qu'à plusieurs événements de

réseautage au cours de la Crypto Valley Conference. Il a aidé les fonctionnaires d’Affaires mondiales Canada à établir de précieux contacts. BERN a également reçu un nombre important de demandes d’investissements directs étrangers grâce à M. Kemper, ce qui a également contribué à attirer un nombre de clients plus élevé que ce que la mission se serait attendue autrement.

11. Affaires mondiales Canada n’a pas connaissance des activités de M. Kemper avant ou après la conférence ou l’exécution du contrat.
12. Les champions sont sélectionnés en fonction des recommandations des missions, d’autres organismes gouvernementaux, d’associations sectorielles, d’agents régionaux et sectoriels d’Affaires mondiales Canada, entre autres.

Au nombre des critères de sélection figurent la reconnaissance et la visibilité dans le milieu des affaires, les connaissances approfondies d’un secteur d’activité ou d’un sujet donné, ainsi que la capacité d’orateur de la personne. M. Kemper a été recommandé par la mission de BERN en fonction de son expertise ainsi que de sa capacité à livrer des discours et à communiquer des messages généraux sur les capacités et les forces sectorielles du Canada en matière d’investissement, et à aider à dissiper les fausses idées sur le Canada et les nombreuses possibilités qu’il offre au chapitre des affaires et de l’investissement.

Concernant le Programme d'investissement du secteur privé à l'intention des champions :

En 2019, M. Kyle Kemper, frère du Premier ministre Trudeau, a reçu une subvention de 12 430 \$ du gouvernement du Canada lui permettant de participer à une conférence tenue en Suisse sur les technologies blockchain. Le Globe and Mail a cité M. Kemper disant que son invitation pour s'adresser à la conférence résultait de son travail exhaustif dans le domaine : « C'est ma spécialité et j'aimerais vous parler de la manière dont les blockchains peuvent transformer radicalement le Canada et faire émerger un âge d'or. » Mais la présentation de M. Kemper, intitulée « Think Canada », semblait incongrue dans une conférence où le reste des présentations portaient des noms comme celui-ci : « The Importance of Multi-Signature, Time-Locked Bitcoin Transactions in Custody Solutions ».

M. Kemper fut choisi dans le cadre du Programme d'investissement du secteur privé à l'intention des champions (PISPIC). Administré par le Service des délégués commerciaux, le PISPIC vise à trouver et recruter des cadres supérieurs du secteur privé ensuite désignés comme champions et conférenciers lors d'événements organisés par les ambassades, les hauts-commissariats et les consulats dans les marchés prioritaires pour promouvoir le Canada comme destination d'investissement de choix.

1. Est-ce que l'ambassade canadienne en Suisse a organisé la Crypto Valley Blockchain Technology Conference à Zug, en Suisse, où M. Kemper a prononcé un discours le 24 juin 2019? Si non, pourquoi était-il admissible à une subvention du PISPIC de 12 430 \$ pour prendre la parole dans le cadre d'une conférence décidément technique/scientifique?

2. L'Initiative des champions de l'investissement du secteur privé (ICISP), dont fait partie le programme des champions conférenciers, fut créée pour attirer l'investissement étranger dans des secteurs clés au Canada, notamment les télécommunications et les communications par satellite. Quand les blockchains ont-ils été désignés comme un secteur clé pour l'investissement étranger direct au Canada? Pouvez-vous svp fournir la documentation explicative pertinente?

3. L'un des outils de gestion de l'ICISP est une base de données des champions. Le gouvernement peut-il fournir la base de données de 2019 qui incluait les champions du secteur des blockchains au Canada?

4. L'Initiative des champions inclut des formations régulières prévoyant un programme d'orientation et d'encadrement qui permettent aux champions de se familiariser avec les politiques du gouvernement et les tendances en matière d'investissement. À quelles dates M. Kemper a-t-il assisté aux sessions d'orientation et d'encadrement avant sa participation à la conférence de juin 2019?

5. Combien de conférences de champions ont eu lieu en 2019 et qui étaient les champions conférenciers à chacune d'entre elles? À quelles conférences/quels endroits ont-ils pris la parole et quels sont les coûts individuels pour chacun de ces champions conférenciers qui étaient couverts par le PISPIC?

6. D'où est venue l'idée que M. Kemper prononce une conférence à la Crypto Valley Conference? Est-elle venue des organisateurs de la conférence? Est-elle venue d'Affaires mondiales Canada? Était-ce l'idée de M. Kemper? Le Cabinet du Premier ministre était-il impliqué? Comment cela s'est-il passé?

7. À part M. Kemper, combien de champions est-ce qu'Affaires mondiales Canada a fait participer dans le secteur des blockchains?

8. Dans le programme de la Crypto Valley Conference, M. Kemper est désigné représentant de la Canadian Blockchain Conference; or, il n'était plus directeur exécutif de l'Association à ce moment-là. Pourquoi Mme Tanya Woods, la directrice exécutive de l'Association, ne fut-elle pas choisie comme championne conférencière à l'occasion de la Crypto Valley Conference? Est-ce que la participation d'autres experts a été envisagée et, dans l'affirmative, de qui s'agissait-il?

9. Les champions touchent des honoraires nominaux. À quel montant se sont élevés les honoraires de M. Kemper?

10. On s'attend que les champions génèrent des perspectives d'investissement. Quelles sont les perspectives d'investissement que M. Kemper a générées à la suite de sa participation à la Crypto Valley Conference, et quelle est la valeur de ces investissements pour le Canada?

11. Est-ce que M. Kemper a participé à tout autre événement visant un ou des secteurs spécifiques soit avant ou après la Crypto Valley Conference, et si non, pourquoi pas?

12. Dans une vidéo mise en ligne récemment sur YouTube, on interroge M. Kemper sur la dernière manifestation à laquelle il a participé. Il dit : « Ma vie semble consister en une protestation constante contre la banque centrale. » Dans une autre vidéo, il avance que les communications modernes et l'Internet ont rendu obsolète la démocratie représentative telle que nous la connaissons. Étant donné ces affirmations, pourquoi le gouvernement a-t-il choisi M. Kemper à titre de représentant du Canada à une conférence internationale visant à augmenter l'investissement direct étranger au pays?

## Annex A - List of Private Sector Investment Champion Speaker Program Events for 2019

## Annexe A - Liste des événements du Programme de conférenciers champions de l'investissement du secteur privé pour 2019

| Name/No<br>m          | Title/Titre                                                       | Company/Entr<br>eprise                               | Sector/Secteur                                                 | Sub-<br>Sector/Sous-<br>Secteur         | Participatio<br>n in/en<br>2019 | Mission | Name of the<br>event/Nom de<br>l'événement  | Contract<br>Value/Vale<br>ur du<br>Contrat |
|-----------------------|-------------------------------------------------------------------|------------------------------------------------------|----------------------------------------------------------------|-----------------------------------------|---------------------------------|---------|---------------------------------------------|--------------------------------------------|
| James<br>Hursthouse   | Executive<br>Director                                             | DigiBC                                               | Information and<br>communication<br>s<br>technologies<br>(ICT) | Digital Media                           | January                         | MMBAI   | Investment<br>Roadshow -<br>Vibrant Gujarat | \$17,798                                   |
| Flavio<br>Volpe       | President                                                         | Automotive<br>Parts<br>Manufacturers'<br>Association | Advanced<br>Manufacturing                                      | Automotive                              | January                         | TOKYO   | Japan<br>Investment<br>Roadshow             | \$12,995                                   |
| Lloyed<br>Lobo        | Co-founder                                                        | Boast Capital<br>Inc.                                | Information and<br>communication<br>s<br>technologies<br>(ICT) | Artificial<br>Intelligence /<br>Fintech | February                        | MMBAI   | Fintegrate Zone<br>2019                     | \$18,606                                   |
| Kelley<br>Fitzpatrick | President                                                         | NutriScience<br>Solutions Inc.                       | Agrifood                                                       | Multiple                                | February                        | SPORE   | Global Grain<br>Asia Singapore              | \$11,865                                   |
| Tamim<br>Raad         | Principal and<br>Co-Founder                                       | Access<br>Planning Ltd                               | Infrastructure                                                 | investment<br>opportunities             | February                        | LDN     | Infrastructure<br>Investment<br>Forum       | \$14,577                                   |
| Sandra<br>Anderson    | Senior Vice<br>President<br>Commercializat<br>ion and<br>Strategy | Innomar<br>Strategies                                | Life Sciences                                                  | Pharmaceutical                          | February                        | NGOYA   | Investment<br>Forums                        | \$13,278                                   |



## Annex A - List of Private Sector Investment Champion Speaker Program Events for 2019

## Annexe A - Liste des événements du Programme de conférenciers champions de l'investissement du secteur privé pour 2019

| Name/No<br>m            | Title/Titre                                              | Company/Entr<br>eprise                    | Sector/Secteur                                                 | Sub-<br>Sector/Sous-<br>Secteur | Participatio<br>n in/en<br>2019 | Mission | Name of the<br>event/Nom de<br>l'événement | Contract<br>Value/Vale<br>ur du<br>Contrat |
|-------------------------|----------------------------------------------------------|-------------------------------------------|----------------------------------------------------------------|---------------------------------|---------------------------------|---------|--------------------------------------------|--------------------------------------------|
| Ajay<br>Agrawal         | Founder                                                  | Brainmaven<br>Corp.                       | Information and<br>communication<br>s<br>technologies<br>(ICT) | health, energy,<br>and space    | March                           | TOKYO   | AI Investment<br>Champion                  | \$9,040                                    |
| Peter van<br>der Gracht | Chairman                                                 | AVDG<br>Consulting<br>Corp /<br>Wavefront | Information and<br>communication<br>s<br>technologies<br>(ICT) | Multiple                        | March                           | SYDNY   | FDI Champion<br>Visit                      | \$19,775                                   |
| Joseph<br>Dales         | Member Board<br>Of Directors &<br>CoFounder              | Farms.com                                 | AgriFood                                                       | Agriculture                     | March                           | SPALO   | Global<br>Business<br>Leader Series        | \$13,843                                   |
| Brett<br>House          | Vice-President<br>and Deputy<br>Chief<br>Economist       | Scotiabank                                | Services                                                       | Business<br>Services            | March                           | SPALO   | Global<br>Business<br>Leader Series        | \$7,458                                    |
| Sarah<br>Larose         | Advisor,<br>Government<br>Relations and<br>Public Policy | Element AI Inc.                           | Information and<br>communication<br>s<br>technologies<br>(ICT) | Business<br>Services            | March                           | SPALO   | Global<br>Business<br>Leader Series        | \$13,843                                   |

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| Name/No<br>m                 | Title/Titre                                              | Company/Entr<br>eprise                                         | Sector/Secteur                                                 | Sub-<br>Sector/Sous-<br>Secteur                                                     | Participatio<br>n in/en<br>2019 | Mission | Name of the<br>event/Nom de<br>l'événement                            | Contract<br>Value/Vale<br>ur du<br>Contrat |
|------------------------------|----------------------------------------------------------|----------------------------------------------------------------|----------------------------------------------------------------|-------------------------------------------------------------------------------------|---------------------------------|---------|-----------------------------------------------------------------------|--------------------------------------------|
| Stéfane<br>Marion            | Chief<br>Economist and<br>Strategist                     | National Bank<br>of Canada                                     | Services                                                       | Financial<br>Services                                                               | March                           | SPALO   | Global<br>Business<br>Leader Series                                   | \$11,018                                   |
| Warren Ali                   | Vice President -<br>Innovation                           | Automotive<br>Parts<br>Manufacturers'<br>Association           | Advanced<br>Manufacturing                                      | Automotive                                                                          | March                           | MNTRY   | Investment<br>Champion,<br>Outcalls and<br>Promotion                  | \$6,498                                    |
| Dan Kelly                    | President,<br>CEO, Chair of<br>the Board of<br>Governors | Canadian<br>Federation of<br>Independent<br>Business<br>(CFIB) | Services                                                       | Business<br>Services                                                                | March                           | ISTBL   | Investment<br>Opportunities in<br>Canada                              | \$10,170                                   |
| Murray<br>McLaughlin,<br>Dr. | President and<br>Owner                                   | McLaughlin<br>Consultants                                      | Clean<br>technologies                                          | Renewable<br>Energy<br>Technologies                                                 | April                           | HAGUE   | World Bio<br>Markets 2019                                             | \$12,995                                   |
| Philip<br>Mitsopoulos        | Head of<br>Partnerships                                  | Stradigi AI                                                    | Information and<br>communication<br>s<br>technologies<br>(ICT) | Artificial<br>Intelligence<br>/Business<br>Development /<br>Government<br>Relations | May                             | MIAMI   | FDI Attraction<br>Event focused<br>on Artificial<br>Intelligence (AI) | \$3,390                                    |

## Annex A - List of Private Sector Investment Champion Speaker Program Events for 2019

## Annexe A - Liste des événements du Programme de conférenciers champions de l'investissement du secteur privé pour 2019

| Name/No<br>m          | Title/Titre                                                                              | Company/Entr<br>eprise                                            | Sector/Secteur                                                 | Sub-<br>Sector/Sous-<br>Secteur                                  | Participatio<br>n in/en<br>2019 | Mission | Name of the<br>event/Nom de<br>l'événement | Contract<br>Value/Vale<br>ur du<br>Contrat |
|-----------------------|------------------------------------------------------------------------------------------|-------------------------------------------------------------------|----------------------------------------------------------------|------------------------------------------------------------------|---------------------------------|---------|--------------------------------------------|--------------------------------------------|
| Christophe<br>r Sands | Senior<br>Research<br>Professor,<br>Director of the<br>Centre for<br>Canadian<br>Studies | John Hopkins<br>School of<br>Advanced<br>International<br>Studies | Services                                                       | Multiple                                                         | May                             | STKHM   | Nordic<br>Investment<br>Events             | \$11,000                                   |
| Foteini<br>Agrafioti  | Head /Co-<br>Founder                                                                     | Borealis AI -<br>Royal Bank of<br>Canada                          | Information and<br>communication<br>s<br>technologies<br>(ICT) | Artificial<br>Intelligence /<br>Machine<br>Learning              | June                            | LDN     | AI Summit                                  | \$10,170                                   |
| Alan<br>MacIntosh     | Partner                                                                                  | Real Ventures                                                     | Information and<br>communication<br>s<br>technologies<br>(ICT) | Artificial<br>Intelligence /<br>digital media /<br>deep learning | June                            | LDN     | AI Summit                                  | \$2,260                                    |
| Kyle J.J.<br>Kemper   | Technologist,<br>Strategist and<br>Arcanist                                              | Independent                                                       | Services                                                       | blockchain<br>technology /<br>Cryptocurrenci<br>es               | June                            | BERN    | Crypto Valley<br>Blockchain<br>Conference  | \$12,430                                   |

Annex A - List of Private Sector Investment Champion Speaker Program Events for 2019

Annexe A - Liste des événements du Programme de conférenciers champions de l'investissement du secteur privé pour 2019

| Name/No<br>m               | Title/Titre                                                 | Company/Entr<br>eprise                            | Sector/Secteur                                                 | Sub-<br>Sector/Sous-<br>Secteur | Participatio<br>n in/en<br>2019 | Mission        | Name of the<br>event/Nom de<br>l'événement                     | Contract<br>Value/Vale<br>ur du<br>Contrat |
|----------------------------|-------------------------------------------------------------|---------------------------------------------------|----------------------------------------------------------------|---------------------------------|---------------------------------|----------------|----------------------------------------------------------------|--------------------------------------------|
| Derek<br>Kuhn              | Senior Vice<br>President                                    | Sciometric<br>Instruments<br>Inc.                 | Information and<br>communication<br>s<br>technologies<br>(ICT) | Software                        | June                            | ROME           | WMF Sole 24<br>Ore Event, the<br>Manufacturing<br>Summit       | \$10,735                                   |
| Durhane<br>Wong-<br>Rieger | President and<br>Chief Executive<br>Officer                 | Canadian<br>Organization<br>for Rare<br>Disorders | Life Sciences                                                  | Pharmaceutical                  | July                            | TAPEI<br>SEOUL | BIO Asia<br>Investment<br>Champion<br>Branding Event           | \$13,560                                   |
| Dobrzanski<br>Daniel       | Vice President,<br>Business<br>Development                  | Cyclone<br>Manufacturing                          | Advanced<br>Manufacturing                                      | Aerospace and<br>Defence        | September                       | NGOYA          | Aerospace:<br>Champion<br>Speaker<br>Program FDI<br>attraction | \$11,300                                   |
| Carolina<br>Mastretta      | Instructor                                                  | Vancouver<br>Film School                          | Digital                                                        | Gaming and<br>digital           | September                       | TOKYO          | CEDEC                                                          | \$14,408                                   |
| Alexandra<br>Greenhill     | Physician CEO<br>innovator.<br>Leader and<br>public speaker | Careteam<br>Technologies<br>Inc.                  | Information and<br>communication<br>s<br>technologies<br>(ICT) | healthcare /<br>health-tech     | September                       | BERN           | Intelligent<br>Health                                          | \$12,148                                   |

## Annex A - List of Private Sector Investment Champion Speaker Program Events for 2019

## Annexe A - Liste des événements du Programme de conférenciers champions de l'investissement du secteur privé pour 2019

| Name/Nom         | Title/Titre                                               | Company/Entreprise                                           | Sector/Secteur                                    | Sub-Sector/Sous-Secteur | Participation in/en 2019 | Mission | Name of the event/Nom de l'événement   | Contract Value/Valeur du Contrat |
|------------------|-----------------------------------------------------------|--------------------------------------------------------------|---------------------------------------------------|-------------------------|--------------------------|---------|----------------------------------------|----------------------------------|
| Allison Ammeter  | Chair                                                     | Plant Protein Alliance of Alberta Ltd.                       | Agrifood                                          | Agriculture             | September                | TAPEI   | Smart Agriculture Week - FDI Promotion | \$12,430                         |
| Flavio Volpe     | President                                                 | Automotive Parts Manufacturers' Association                  | Advanced Manufacturing                            | Automotive              | September                | ATNTA   | Southern Automotive Conference         | \$2,825                          |
| Carolina Bessega | Chief Scientific Officer and Co-Founder                   | Stratdigi AI (Montreal)                                      | Information and communications technologies (ICT) | Artificial intelligence | September                | SFRAN   | The 4th Annual AI Summit San Francisco | \$5,085                          |
| Rhonda Barnet    | President and Chief Operating Officer; Chair of the Board | Steelworks Design Inc.; Canadian Manufacturers and Exporters | Advanced Manufacturing                            | Machinery Equipment     | September                | ROME    | World Manufacturing Forum 2019 (WMF)   | \$7,910                          |
| Tamer Mohamed    | President and CEO                                         | Aspect Biosystems Ltd.                                       | Life Sciences                                     | Biotechnology           | October                  | TOKYO   | BioJapan2019 FDI initiative            | \$11,300                         |

## Annex A - List of Private Sector Investment Champion Speaker Program Events for 2019

## Annexe A - Liste des événements du Programme de conférenciers champions de l'investissement du secteur privé pour 2019

| Name/No<br>m      | Title/Titre                           | Company/Entr<br>eprise | Sector/Secteur                                   | Sub-<br>Sector/Sous-<br>Secteur                                          | Participatio<br>n in/en<br>2019 | Mission | Name of the<br>event/Nom de<br>l'événement              | Contract<br>Value/Vale<br>ur du<br>Contrat |
|-------------------|---------------------------------------|------------------------|--------------------------------------------------|--------------------------------------------------------------------------|---------------------------------|---------|---------------------------------------------------------|--------------------------------------------|
| Ollie Rankin      | Director                              | Pansensory Interactive | Information and communication technologies (ICT) | Gaming and audiovisual production sectors                                | October                         | WSAW    | Game Industry Conference (GIC) / Flim Spring Open (FSO) | \$13,843                                   |
| Sinisha Patkovic  | Senior Executive                      | ISARA Corporation      | Information and communication technologies (ICT) | Quantum Computing, AI, Edge Computing technologies                       | October                         | BRLIN   | Quantum Computing: Investment speaking engagements      | \$7,910                                    |
| Layla El Asri     | Research Manager                      | Borealis AI            | Information and communication technologies (ICT) | Artificial Intelligence / Machine Learning / Natural Language Processing | October                         | HAGUE   | World Summit AI                                         | \$10,170                                   |
| Frantz Saintelley | President and Chief Operating Officer | LeddarTech             | Advanced Manufacturing                           | Automotive                                                               | November                        | VIENN   | Automotive 2019 Conference                              | \$11,018                                   |
| Michael Geist     | Professor                             | University of Ottawa   |                                                  |                                                                          | November                        | BAGLR   | Bengaluru Tech Summit                                   | \$11,300                                   |

Annex A - List of Private Sector Investment Champion Speaker Program Events for 2019

Annexe A - Liste des événements du Programme de conférenciers champions de l'investissement du secteur privé pour 2019

| Name/No<br>m          | Title/Titre                                                   | Company/Entr<br>eprise         | Sector/Secteur                                                 | Sub-<br>Sector/Sous-<br>Secteur                                                                                             | Participatio<br>n in/en<br>2019 | Mission | Name of the<br>event/Nom de<br>l'événement          | Contract<br>Value/Vale<br>ur du<br>Contrat |
|-----------------------|---------------------------------------------------------------|--------------------------------|----------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------|---------------------------------|---------|-----------------------------------------------------|--------------------------------------------|
| Richard<br>Blundell   | Managing<br>Director,<br>Cleantech                            | MaRS<br>Discovery<br>District  | Services                                                       | Business<br>Services                                                                                                        | November                        | SEOUL   | INV - Invest in<br>Canada<br>Seminar                | \$18,815                                   |
| Anoush<br>Poursartip  | Professor in<br>the Department<br>of Materials<br>Engineering | UBC                            | Advanced<br>Manufacturing                                      | Digital<br>Technology                                                                                                       | November                        | TOKYO   | Japan<br>Investment<br>Roadshow                     | \$13,560                                   |
| Manuel<br>Morales     | President                                                     | MMC<br>Innovation Inc.         | Information and<br>communication<br>s<br>technologies<br>(ICT) | Artificial<br>Intelligence /<br>Machine<br>Learning<br>applied in<br>banking<br>intelligence and<br>quantitative<br>finance | December                        | CNGNY   | AI Summit,<br>New York<br>2019.                     | \$2,825                                    |
| Lucas Epp             | Structural<br>Engineer                                        | Structurecraft<br>Builders     | Forestry                                                       | Engineering<br>Services                                                                                                     | December                        | VIENN   | International<br>Wood<br>Construction<br>Conference | \$14,125                                   |
| Kelley<br>Fitzpatrick | President                                                     | NutriScience<br>Solutions Inc. | Agrifood                                                       | Multiple                                                                                                                    | December                        | PARIS   | International<br>Wood<br>Construction<br>Conference | \$10,170                                   |

Annex A - List of Private Sector Investment Champion Speaker Program Events for 2019

Annexe A - Liste des événements du Programme de conférenciers champions de l'investissement du secteur privé pour 2019

| Name/No<br>m         | Title/Titre        | Company/Entr<br>eprise                      | Sector/Secteur | Sub-<br>Sector/Sous-<br>Secteur | Participatio<br>n in/en<br>2019 | Mission | Name of the<br>event/Nom de<br>l'événement | Contract<br>Value/Vale<br>ur du<br>Contrat |
|----------------------|--------------------|---------------------------------------------|----------------|---------------------------------|---------------------------------|---------|--------------------------------------------|--------------------------------------------|
| Stephen<br>Dibert    | Medtech<br>Advisor | Dibert<br>Consulting Inc.                   | Life Sciences  | Medical<br>Devices              | December                        | NGOYA   | Life Sciences<br>Roadshow                  | \$11,583                                   |
| Alison<br>Drinkwater | Senior Director    | Innomar<br>Strategies/Inno<br>marConsulting | Life Sciences  | Medical<br>Devices              | December                        | NGOYA   | Life Sciences<br>Roadshow                  | \$11,583                                   |



## S-8 - Annex A

NOM DE L'ORGANISATION : Affaires mondiales Canada

Liste des événements du Programme de conférenciers champions de l'investissement du secteur privé pour 2019

| Nom                  | Titre                                                           | Entreprise                                        | Secteur                                                    | Sous-Secteur                                           | Participation en 2019 | Misslon | Nom de l'événement                                                        | Valor du Contrat |
|----------------------|-----------------------------------------------------------------|---------------------------------------------------|------------------------------------------------------------|--------------------------------------------------------|-----------------------|---------|---------------------------------------------------------------------------|------------------|
| James Hursthouse     | Directeur général                                               | DigiBC                                            | Technologies de l'information et de la communication (TIC) | Médias numériques                                      | janvier               | MMBAI   | Tournée de promotion de l'investissement – Vibrant Gujarat                | 17 798 \$        |
| Flavio Volpe         | Président                                                       | Association des fabricants de pièces d'automobile | Fabrication de pointe                                      | Automobile                                             | janvier               | TOKYO   | Tournée de promotion de l'investissement au Japon                         | 12 995 \$        |
| Lloyd Lobo           | Cofondateur                                                     | Boast Capital Inc.                                | Technologies de l'information et de la communication (TIC) | Intelligence artificielle (IA)/ technologie financière | février               | MMBAI   | Fintegrate Zone 2019                                                      | 18 606 \$        |
| Kelley Fitzpatrick   | Présidente                                                      | NutriScience Solutions Inc.                       | Agroalimentaire                                            | Plusieurs                                              | février               | SPORE   | Global Grain Asia, Singapour                                              | 11 865 \$        |
| Tamim Raad           | Cofondateur principal                                           | Access Planning Ltd                               | Infrastructures                                            | Possibilités d'investissement                          | février               | LDN     | Infrastructure Investment Forum                                           | 14 577 \$        |
| Sandra Anderson      | Vice-présidente principale, Commercialisation et stratégie      | Innomar Strategies                                | Sciences de la vie                                         | Produits pharmaceutiques                               | février               | NGOYA   | Forums sur l'investissement                                               | 13 278 \$        |
| Ajay Agrawal         | Fondateur                                                       | Brainmaven Corp.                                  | Technologies de l'information et de la communication (TIC) | Santé, énergie et espace                               | mars                  | TOKYO   | Champion de l'investissement en IA                                        | 9 040 \$         |
| Peter van der Gracht | Président                                                       | AVDG Consulting Corp/<br>Wavefront                | Technologies de l'information et de la communication (TIC) | Plusieurs                                              | mars                  | SYDNY   | Visite du champion de l'IDE                                               | 19 775 \$        |
| Joseph Dales         | Cofondateur et membre du CA                                     | Farms.com                                         | Agroalimentaire                                            | Agriculture                                            | mars                  | SPALO   | Série de conférences pour les dirigeants d'entreprises de calibre mondial | 13 843 \$        |
| Brett House          | Vice-président et économiste en chef adjoint                    | Banque Scotia                                     | Services                                                   | Services aux entreprises                               | mars                  | SPALO   | Série de conférences pour les dirigeants d'entreprises de calibre mondial | 7 458 \$         |
| Sarah Larose         | Conseillère, Relations gouvernementales et Politiques publiques | Element AI Inc.                                   | Technologies de l'information et de la communication (TIC) | Services aux entreprises                               | mars                  | SPALO   | Série de conférences pour les dirigeants d'entreprises de calibre mondial | 13 843 \$        |

## NOM DE L'ORGANISATION : Affaires mondiales Canada

## Liste des événements du Programme de conférenciers champions de l'investissement du secteur privé pour 2019

| Nom                    | Titre                                                                       | Entreprise                                                        | Secteur                                                    | Sous-Secteur                                                                         | Participation en 2019 | Mission | Nom de l'événement                                                        | Valeur du Contrat |
|------------------------|-----------------------------------------------------------------------------|-------------------------------------------------------------------|------------------------------------------------------------|--------------------------------------------------------------------------------------|-----------------------|---------|---------------------------------------------------------------------------|-------------------|
| Stéfane Marion         | Économiste et stratège en chef                                              | Banque Nationale du Canada                                        | Services                                                   | Services financiers                                                                  | mars                  | SPALO   | Série de conférences pour les dirigeants d'entreprises de calibre mondial | 11 018 \$         |
| Warren Ali             | Vice-président, Innovation                                                  | Association des fabricants de pièces d'automobile                 | Fabrication de pointe                                      | Automobile                                                                           | mars                  | MNTRY   | Champion de l'investissement, visites et promotion                        | 6 498 \$          |
| Dan Kelly              | Président, directeur général, président du Conseil des gouverneurs          | Fédération canadienne de l'entreprise indépendante (FCEI)         | Services                                                   | Services aux entreprises                                                             | mars                  | ISTBL   | Possibilités d'investissement au Canada                                   | 10 170 \$         |
| Murray McLaughlin, Dr. | Président et propriétaire                                                   | McLaughlin Consultants                                            | Technologies propres                                       | Technologies des énergies renouvelables                                              | avril                 | HAGUE   | World Bio Markets 2019                                                    | 12 995 \$         |
| Philip Mitsopoulos     | Responsable des partenariats                                                | Stradigi AI                                                       | Technologies de l'information et de la communication (TIC) | Intelligence artificielle, développement des entreprises, relations gouvernementales | mai                   | MIAMI   | Événement de promotion de l'IDE, axé sur l'IA                             | 3 380 \$          |
| Christopher Sands      | Professeur de recherche principal, directeur du Centre d'études canadiennes | School of Advanced International Studies, Université John Hopkins | Services                                                   | Plusieurs                                                                            | mai                   | STKHM   | Événements Nordic Investment                                              | 11 000 \$         |
| Foteini Agrafioti      | Dirigeante et cofondatrice                                                  | Borealis AI – Banque Royale du Canada                             | Technologies de l'information et de la communication (TIC) | Intelligence artificielle, apprentissage machine                                     | Juin                  | LDN     | Sommet de l'IA                                                            | 10 170 \$         |
| Alan MacIntosh         | Partenaire                                                                  | Real Ventures                                                     | Technologies de l'information et de la communication (TIC) | Intelligence artificielle, médias numériques, apprentissage profond                  | Juin                  | LDN     | Sommet de l'IA                                                            | 2 260 \$          |
| Kyle J.J. Kemper       | Technologue, stratège, arcaniste                                            | Travailleur indépendant                                           | Services                                                   | Technologie des chaînes de blocs, cryptomonnaies                                     | Juin                  | BERN    | Conférence sur les chaînes de blocs dans la cryptovallée                  | 12 430 \$         |
| Derek Kuhn             | Vice-président principal                                                    | Sciometric Instruments Inc.                                       | Technologies de l'information et de la communication (TIC) | Logiciels                                                                            | juin                  | ROME    | Événement WMF Sole 24 Ore, Sommet du secteur manufacturier                | 10 735 \$         |

## NOM DE L'ORGANISATION : Affaires mondiales Canada

## Liste des événements du Programme de conférenciers champions de l'investissement du secteur privé pour 2019

| Nom                 | Titre                                                                  | Entreprise                                                       | Secteur                                                    | Sous-Secteur                                                         | Participation en 2019 | Mission     | Nom de l'événement                                                                            | Valeur du Contrat |
|---------------------|------------------------------------------------------------------------|------------------------------------------------------------------|------------------------------------------------------------|----------------------------------------------------------------------|-----------------------|-------------|-----------------------------------------------------------------------------------------------|-------------------|
| Durhane Wong-Rieger | Présidente-directrice générale                                         | Organisation canadienne pour les maladies rares                  | Sciences de la vie                                         | Produits pharmaceutiques                                             | juillet               | TAPEI SEOUL | Championne de l'investissement, événement de promotion – BIO Asia                             | 13 560 \$         |
| Dobrzanski Daniel   | Vice-président, Développement commercial                               | Cyclone Manufacturing                                            | Fabrication de pointe                                      | Aérospatiale et défense                                              | septembre             | NGOYA       | Aérospatiale : Promotion de l'IDE – Programme des conférenciers champions de l'investissement | 11 300 \$         |
| Carolina Mastretta  | Instructrice                                                           | Vancouver Film School                                            | Numérique                                                  | Jeux et médias numériques                                            | septembre             | TOKYO       | CEDEC                                                                                         | 14 408 \$         |
| Alexandra Greenhill | Médecin, directrice générale, innovatrice. Dirigeante et conférencière | Caroteam Technologies Inc.                                       | Technologies de l'information et de la communication (TIC) | Soins de santé/ technologies de la santé                             | septembre             | BERN        | Conférence sur l'IA et la santé                                                               | 12 148 \$         |
| Allison Ammeter     | Présidente                                                             | Plant Protein Alliance of Alberta Ltd.                           | Agroalimentaire                                            | Agriculture                                                          | septembre             | TAPEI       | Semaine de l'agriculture intelligente – promotion de l'IDE                                    | 12 430 \$         |
| Flavio Volpe        | Présidente                                                             | Association des fabricants de pièces d'automobile                | Fabrication de pointe                                      | Automobile                                                           | septembre             | ATNTA       | Conférence automobile du Sud                                                                  | 2 825 \$          |
| Carolina Bessega    | Cofondatrice et conseillère scientifique en chef                       | Stratdigi AI (Montréal)                                          | Technologies de l'information et de la communication (TIC) | Intelligence artificielle                                            | septembre             | SFRAN       | 4e sommet annuel de l'IA, San Francisco                                                       | 5 085 \$          |
| Rhonda Bamel        | Présidente et chef de l'exploitation; présidente du CA                 | Steelworks Design Inc.; Manufacturiers et exportateurs du Canada | Fabrication de pointe                                      | Machinerie et équipement                                             | septembre             | ROME        | WMF 2019 (forum mondial de la fabrication)                                                    | 7 910 \$          |
| Tamer Mohamed       | Président-directeur général                                            | Aspect Biosystems Ltd.                                           | Sciences de la vie                                         | Biotechnologie                                                       | octobre               | TOKYO       | BioJapan 2019 – initiative d'IDE                                                              | 11 300 \$         |
| Ollie Rankin        | Directeur                                                              | Pansensory Interactive                                           | Technologies de l'information et de la communication (TIC) | Jeux et production audiovisuelle                                     | octobre               | WSAW        | GIC (conférence de l'industrie des jeux)/Flim Spring Open                                     | 13 843 \$         |
| Sinisha Patkovic    | Cadre supérieur                                                        | ISARA Corporation                                                | Technologies de l'information et de la communication (TIC) | Informatique quantique, IA, technologies de l'informatique de pointe | octobre               | BRLIN       | Informatique quantique : conférences sur l'investissement                                     | 7 910 \$          |

## NOM DE L'ORGANISATION : Affaires mondiales Canada

## Liste des événements du Programme de conférenciers champions de l'investissement du secteur privé pour 2019

| Nom                | Titre                                            | Entreprise                               | Secteur                                                    | Sous-Secteur                                                                                                     | Participation en 2019 | Mission | Nom de l'événement                                    | Valeur du Contrat |
|--------------------|--------------------------------------------------|------------------------------------------|------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------|-----------------------|---------|-------------------------------------------------------|-------------------|
| Layla El Asri      | Directrice de la recherche                       | Borealis AI                              | Technologies de l'information et de la communication (TIC) | Intelligence artificielle, apprentissage machine, traitement du langage naturel                                  | octobre               | HAGUE   | Sommet mondial de l'IA                                | 10 170 \$         |
| Frantz Saintelémy  | Président et chef de l'exploitation              | LeddarTech                               | Fabrication de pointe                                      | Automobile                                                                                                       | novembre              | VIENN   | Conférence automobile 2019                            | 11 018 \$         |
| Michael Geist      | Professeur                                       | Université d'Ottawa                      | s.o.                                                       | s.o.                                                                                                             | novembre              | BAGLR   | Sommet technologique de Bangalore                     | 11 300 \$         |
| Richard Blundell   | Administrateur délégué, Technologies propres     | Centre de la découverte MaRS             | Services                                                   | Services aux entreprises                                                                                         | novembre              | SEOUL   | INV – séminaire présenté par Investir au Canada       | 18 815 \$         |
| Anoush Poursartip  | Professeur au Département du génie des matériaux | Université de la C.-B.                   | Fabrication de pointe                                      | Technologie numérique                                                                                            | novembre              | TOKYO   | Tournée de promotion de l'investissement au Japon     | 13 560 \$         |
| Manuel Morales     | Président                                        | MMC Innovation Inc.                      | Technologies de l'information et de la communication (TIC) | Intelligence artificielle, apprentissage machine appliqué au renseignement bancaire et à la finance quantitative | décembre              | CNGNY   | Sommet de l'IA, New York, 2019                        | 2 825 \$          |
| Lucas Epp          | Ingénieur constructeur                           | Structurecraft Builders                  | Foresterie                                                 | Services techniques                                                                                              | décembre              | VIENN   | Conférence internationale sur la construction en bois | 14 125 \$         |
| Kelley Fitzpatrick | Présidente                                       | NutriScience Solutions Inc.              | Agroalimentaire                                            | Plusieurs                                                                                                        | décembre              | PARIS   | Conférence internationale sur la construction en bois | 10 170 \$         |
| Stephen Dibert     | Conseiller à Medtech                             | Dibert Consulting Inc.                   | Sciences de la vie                                         | Instruments médicaux                                                                                             | décembre              | NGOYA   | Tournée d'affaires axée sur les sciences de la vie    | 11 583 \$         |
| Alison Drinkwater  | Directrice principale                            | Innomar Strategies/<br>InnomarConsulting | Sciences de la vie                                         | Instruments médicaux                                                                                             | décembre              | NGOYA   | Tournée d'affaires axée sur les sciences de la vie    | 11 583 \$         |

|                             |
|-----------------------------|
| <b>Name of organization</b> |
| Global Affairs Canada (GAC) |

**STATEMENT OF COMPLETENESS  
RESPONSE TO WRITTEN QUESTION**

S-8— September 23, 2020 — Senator Plett

A) 1. Briefly describe records, analysis and consultations on which the proposed response is based:

|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |                                             |  |                           |                   |
|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------|--|---------------------------|-------------------|
| <p>Selection, contract and amount of honoraria for Mr. Kemper was previously addressed via an ATIP - Access to Information Requests A-2019-01934/01935/01936/01940/01941.</p> <p>PSICSP contracts above \$10,000 and related information is publicly available at <a href="https://open.canada.ca/en/proactive-disclosure">https://open.canada.ca/en/proactive-disclosure</a></p> <p><b>Consultations</b><br/> Deric Dubien, Director BIS<br/> Roxanne Proulx, Deputy Director, Policy and Governance in DCP<br/> Philippe Legault, Manager, Domestic Procurement Operations in SPP</p> |                                             |  |                           |                   |
| <table style="width: 100%; border: none;"> <tr> <td style="border: none;">Name of official who prepared the response:</td> <td style="border: none;"></td> </tr> <tr> <td style="border: none;">Division: Josée Thibeault</td> <td style="border: none; text-align: right;">Total hours: 37.5</td> </tr> </table>                                                                                                                                                                                                                                                                       | Name of official who prepared the response: |  | Division: Josée Thibeault | Total hours: 37.5 |
| Name of official who prepared the response:                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |                                             |  |                           |                   |
| Division: Josée Thibeault                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               | Total hours: 37.5                           |  |                           |                   |

2. Were publicly available documents used to draft the response? **Yes**   **No**  
If yes, please list titles and dates below:   

|                                                                                                              |
|--------------------------------------------------------------------------------------------------------------|
| ATIP related to Mr. Kemper`s contract - Access to Information Requests A-2019-01934/01935/01936/01940/01941. |
|--------------------------------------------------------------------------------------------------------------|

B) Describe any limitations, considerations and/ or data quality statements that apply to this response: **Yes**   **No**

No existence of an internal system/database to capture information related to Champions. A list of past and potential Champions has been maintained in an Excel spreadsheet since a number of years by different individuals and teams which brings challenges into finding data.

While PSICSP contracts information above \$10,000 is available on <https://open.canada.ca/en/proactive-disclosure>, we noticed some discrepancies in the data. For instance, missing contracts, contracts cancelled not indicated, etc. We have contacted the division SPP who is responsible to post information. Measures will be taken to revise the information and upload by October 31.

C) Are you refusing access to certain information, based on exemptions/exclusions applied under the *Access to Information Act* or the *Privacy Act*? If yes, please identify relevant documents and explain in detail the reason for refusal in the box below. Yes  No

List of potential Champions, i.e those who have not been contracted yet can not be provided. Information on individuals or companies held in the ministry's databases and for whom a contract has not been awarded and publicly disclosed is protected under the *Privacy Act*.

If you responded "Yes" to part C, have you consulted with the Access to Information and Privacy Division (DCP), to confirm that this refusal aligns with exemptions applied under either Act? If yes, please identify the official who was consulted in the ATIP division. (NOTE: Neither the Access to Information Act nor the *Privacy Act* should be cited without consultation with DCP) Yes  No

Roxanne Proulx, Deputy  
Director, Policy and  
Governance in DCP

October 20, 2020

---

Name of Designated Senior Official (Deputy Director Level or above) Date Consulted

**Attestation:** *As the Designated Senior Official for Global Affairs Canada (GAC), I attest that the information contained in the proposed response, based on the records and limitations described in this Statement of Completeness, is accurate and as complete as possible.*

|                                                                                                                                                                                                |                                                                                                                                                                                                                  |
|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <p style="text-align: center;"><i>Signature Box</i></p> <p style="text-align: center; font-size: 2em; margin-top: 20px;">X</p> <hr style="width: 50%; margin: 10px auto;"/> <p>Date: _____</p> | <p><b><u>Instructions if you wish to E-sign</u></b></p> <p>1) right-click in Signature Box<br/>2) select Signature Setup<br/>3) select Sign<br/>4) type name of Designated Senior Official<br/>5) click Sign</p> |
|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|

|                                                |       |
|------------------------------------------------|-------|
|                                                |       |
| Name of Designated Senior Official (ADM Level) | Title |

Please advise if communications implications could arrive when the response is publicly released. If this question is considered to be one of a very sensitive nature with regard to departmental interests, it is the responsibility of the bureau Yes  No

---

tasked with developing the response to flag this to their respective Deputy Minister's office, and to their Parliamentary Relations Officer at DCL.

This Statement of Completeness attests to the information prepared by the department which may have been revised prior to tabling.



|                                  |
|----------------------------------|
| Nom de l'organisme               |
| <b>Affaires mondiales Canada</b> |

**ATTESTATION DE CONFORMITÉ**

RÉPONSE À LA QUESTION ÉCRITE

S-8 -- 23 septembre 2020 -- Senator Plett

A) 1. Décrivez succinctement les documents, les analyses et les consultations sur lesquels se fonde la réponse.

|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |  |
|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--|
| <p>La sélection, le contrat et le montant des honoraires de M. Kemper ont déjà fait l'objet d'une demande d'AIPRP - Demandes d'accès à l'information A-2019-01934/01935/01936/01940/01941.</p> <p>Les contrats du PSICSP de plus de 10 000 \$ et les informations connexes sont accessibles au public à l'adresse suivante <a href="https://open.canada.ca/en/proactive-disclosure">https://open.canada.ca/en/proactive-disclosure</a></p> <p>Consultations<br/> Deric Dubien, Directeur, BIS<br/> Roxanne Proulx, Directrice adjointe, Politique et gouvernance au DCP<br/> Philippe Legault, Gestionnaire, Opérations d'approvisionnement national au SPP</p> |  |
| <p>Personne-ressource :</p> <p>Division : Josée Thibeault <span style="float: right;">Heures totales : 37.5</span></p>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          |  |

2. A-t-on utilisé des documents publics pour préparer la réponse? **Oui**  **Non**   
Dans l'affirmative, inscrivez ci-après les titres et les dates.

|                                                                                                                   |
|-------------------------------------------------------------------------------------------------------------------|
| <p>AIPRP lié au contrat de M. Kemper - Demandes d'accès à l'information A-2019-01934/01935/01936/01940/01941.</p> |
|-------------------------------------------------------------------------------------------------------------------|

B) Décrivez les restrictions, considérations ou énoncés sur la qualité qui s'appliquent à la présente réponse (inclure les sections applicables de la Loi sur l'accès à l'information) : **Oui**  **Non**

Il n'y a pas de système interne ou de base de données pour saisir les informations relatives aux champions. Une liste des champions passés et potentiels est tenue à jour dans un tableau Excel depuis plusieurs années par différentes personnes et équipes, ce qui pose des problèmes à la recherche les données.

Bien que les informations sur les contrats du PSICSP de plus de 10 000 \$ soient disponibles sur le site <https://open.canada.ca/en/proactive-disclosure>, nous avons remarqué quelques divergences dans les données. Par exemple, des contrats manquants, des contrats annulés ou non indiqués, etc. Nous avons contacté la division SPP qui est responsable de l'affichage des informations. Des mesures seront prises pour réviser les informations et les télécharger d'ici le 31 octobre.

- C) Refusez-vous l'accès à certaines informations, sur la base d'exemptions/exclusions appliquées en vertu de la Loi sur l'accès à l'information ou de la Loi sur la protection des renseignements personnels ? Dans l'affirmative, veuillez identifier les documents pertinents et expliquer en détail la raison du refus dans la case ci-dessous.
- Oui  SO

La liste des champions potentiels, c'est-à-dire ceux qui n'ont pas encore été engagés, ne peut pas être fournie. Les informations sur les personnes ou les entreprises figurant dans les bases de données du ministère, et pour lesquelles un contrat n'a pas été attribué et rendu public, sont protégées par la Loi sur la protection de la vie privée.

- Si vous avez répondu "Oui" à la partie C, avez-vous consulté la Division de l'accès à l'information et de la protection des renseignements personnels (DCP), pour confirmer que ce refus est conforme aux exemptions appliquées en vertu de l'une ou l'autre des lois ? Si oui, veuillez identifier le fonctionnaire qui a été consulté à la division de l'AIPRP. (NOTE : Ni la Loi sur l'accès à l'information, ni la Loi sur la protection des renseignements personnels ne doivent être citées sans consultation avec le DCP)
- Oui  SO

Roxanne Proulx, directrice adjointe,  
Politique et gouvernance du DCP  
Nom du haut fonctionnaire désigné  
(niveau directeur adjoint ou supérieur)

20 octobre 2020  
Date de consultation

Attestation : En tant que haut fonctionnaire désigné d'Affaires mondiales Canada (AMC), j'atteste que les informations contenues dans la réponse proposée, sur la base des dossiers et des limitations décrites dans cette déclaration d'exhaustivité, sont exactes et aussi complètes que possible.

|                                                    |                                                                                                                                                                                                                                                                           |
|----------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Boîte de signature<br><br>X<br>-----<br><br>Date : | Instructions si vous souhaitez E-sign<br><br>1) cliquez avec le bouton droit de la souris dans la boîte de signature<br>2) sélectionnez Configuration de la signature<br>3) sélectionnez Signer<br>4) tapez le nom du haut fonctionnaire désigné<br>5) cliquez sur Signer |
|----------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|

Nom du haut fonctionnaire désigné

Titre

Veillez indiquer si la publication de la réponse pourrait entraîner des répercussions sur le plan des communications.

|                                     |                          |
|-------------------------------------|--------------------------|
| Oui                                 | Non                      |
| <input checked="" type="checkbox"/> | <input type="checkbox"/> |

Si cette question est considérée très délicate par rapport aux intérêts du Ministère, il revient à la direction générale chargée de préparer la réponse d'en faire part au cabinet du sous-ministre concerné, ainsi qu'à l'agent des relations parlementaires concerné de DCL.

\*Cette attestation de conformité confirme les renseignements fournis par le Ministère, qui pourraient avoir été révisés avant le dépôt de la réponse

**Kern, Lakshmi -BERN -TD**

---

**From:** Bincoletto, Susan -BERN -HOM/CDM  
**Sent:** March 26, 2019 12:45 PM  
**To:** Kern, Lakshmi -BERN -TD; Mion, Raffaella -BERN -GR  
**Cc:** Hay, Pamela -BERN -TD  
**Subject:** RE: Program - Kyle Kemper

Thanks Lakshmi for keepin my office informed.

**Susan Bincoletto**  
Ambassador | Ambassadrice  
Embassy of Canada | Ambassade du Canada | Switzerland | Suisse, Liechtenstein  
[susan.bincoletto@international.gc.ca](mailto:susan.bincoletto@international.gc.ca) | + 41 (0)31 357 32 02

Suivez-nous sur Twitter [@CanSuisse](https://twitter.com/CanSuisse) | Follow us on Twitter [@CanSwitzerland](https://twitter.com/CanSwitzerland) |  
[@SusanBincoletto](https://twitter.com/SusanBincoletto)

Affaires mondiales Canada | Global Affairs Canada  
Gouvernement du Canada | Government of Canada



---

**From:** Kern, Lakshmi -BERN -TD  
**Sent:** March-26-19 12:40 PM  
**To:** Mion, Raffaella -BERN -GR  
**Cc:** Bincoletto, Susan -BERN -HOM/CDM  
**Subject:** FW: Program - Kyle Kemper

Hi Rafi,

Please see attached Kyle Kemper's program in Dubai in case this may be of interest. Kyle will be the champion speaker at the CryptoValley Blockchain Technology conference in June where Canada will be a gold sponsor. Will share the program, June 23-28, as soon as it takes shape.

Thanks,  
Lakshmi

---

**From:** Grossman, Marcy -DUBAI -HOM/CDM  
**Sent:** March-15-19 8:40 PM  
**To:** Kern, Lakshmi -BERN -TD  
**Subject:** FW: Program - Kyle Kemper

FYI: We also did an impromptu book launch and he did a couple of podcasts.

**From:** Haddad, Daniele -DUBAI -TD  
**Sent:** March-04-19 3:05 AM  
**To:** Grossman, Marcy -DUBAI -HOM/CDM  
**Cc:** Starkey, Kate -DUBAI -TD  
**Subject:** Program - Kyle Kemper

Hi Marcy,

Please find attached the program for Mr. Kyle Kemper's visit to Dubai.

Still to be confirmed:

- Kyle's hotel (checking with [redacted])
- Golf course location (will know by end of day)
- Dubai Blockchain Centre meeting time/location (Kyle to confirm directly with [redacted])

If you have any comments/edits, please let me know.

Am I meant to share the agenda with [redacted] Kyle or is it for internal use?

Thanks,  
Daniele

**Daniele Haddad**  
Trade Commissioner | Déléguée commerciale  
Consulate General of Canada in Dubai, UAE |  
Consulat général du Canada à Doubaï, ÉAU  
19th Floor | 19ème étage, Emirates Towers  
PO Box | BP: 504948, Dubai  
Tel | Tél : +(971) 4 404 8505  
[Daniele.Haddad@international.gc.ca](mailto:Daniele.Haddad@international.gc.ca)  
[www.uae.gc.ca](http://www.uae.gc.ca) | [www.eau.gc.ca](http://www.eau.gc.ca)



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## Hay, Pamela -BERN -TD

---

**From:** Kern, Lakshmi -BERN -TD  
**Sent:** May 10, 2019 11:39 AM  
**To:** Ambler, Kristen -BERN -GR; Mion, Raffaella -BERN -GR; Hay, Pamela -BERN -TD  
**Cc:** Peters, Matthew -BERN -TD; Bincoletto, Susan -BERN -HOM/CDM  
**Subject:** RE: Canadian representation at the CryptoValley Conference on Blockchain Technology June 24-26 - information for interested colleagues in Geneva  
**Attachments:** Biography 2018 - Mathias Ruch.pdf; CV Lorenz Furrer Englisch.pdf; CV\_Karl Kobelt.pdf

Hi Pam, hi Kristen,

As mentioned already, the following information may be of interest to our colleagues in Geneva. Kyle Kemper will represent Canada at the CryptoValley Blockchain Technology Conference June 23-26 as a keynote speaker ( June 24, 18:15) CryptoValley Conference on Blockchain Technology June 24-26. Canada will be a sponsoring partner at the event and Matt and myself are organizing a series of meetings. Work in progress.

Kyle JJ Kemper, the PM's half brother, is an expert on Crypto BlochChain technology. Kyle recently published his book called The Unified Wallet: Unlocking the Digital Golden Age. In it, Kyle explores what a universal digital wallet may look like and how it can trigger mass adoption. In addition, Kyle has served for many years as the executive director of the Blockchain Association of Canada (BAC) where they have worked with industry leaders, policymakers, governments, NGOs and other industry associations to assist with collective growth. Kyle also advises, educates, and works passionately with entrepreneurs, start-ups, SMEs, ICOs, and others he meets. Passionate and creative, Kyle has helped entrepreneurs, executives, and businesses in many ways.

Information on Kyle JJ Kemper  
Technologist, Strategist & Author  
<http://ksjkk.ca>

Kyle's new book called The Unified Wallet.

More information on Kyle : <https://www.linkedin.com/in/kylekemper/>

In addition, the CV VC Labs Founder and CEO Mathias Ruch is organising a visit to CV VC Labs and luncheon with blockchain experts for Kyle on June 28<sup>th</sup> with the following participants. Please advise if anyone from Geneva would be interested to join.

Date and time: June 28, 11:30 AM-14:00

Details:

11:00: Visit to CVVC Labs CVVC / CV Labs Dammstrasse 16, 6300 Zug

11:10-11:30 Presentation by CV VC Labs

12:00 Lunch & round table discussion (Restaurant Kaiser Franz, Vorstadt 8 6300 Zug)

Participants: Mathias Ruch, CEO & Founder CV VC AG  
Dr. Karl Kobelt, Mayor of the City of Zug  
Lorenz Furrer, also Co-Founder of CV VC AG & partner with Furrerhugi  
Kyle Kemper, Champion speaker  
Ambassador Susan Bincoletto  
Canadian representative from Geneva Mission ???

Please let me know if you /GENEV require further details.

Hi Rafi,

Thanks for taking note that car number plate is required in order to secure a parking lot.

CVVC will send out the invitations next week.

Thanks and wishing all a great weekend,

Lakshmi

---

**From:** Bincoletto, Susan -BERN -HOM/CDM  
**Sent:** March-26-19 12:45 PM  
**To:** Kern, Lakshmi -BERN -TD; Mion, Raffaella -BERN -GR  
**Cc:** Hay, Pamela -BERN -TD  
**Subject:** RE: Program - Kyle Kemper

Thanks Lakshmi for keepin my office informed.

**Susan Bincoletto**  
Ambassador | Ambassadrice  
Embassy of Canada | Ambassade du Canada | Switzerland | Suisse, Liechtenstein  
[susan.bincoletto@international.gc.ca](mailto:susan.bincoletto@international.gc.ca) | + 41 (0)31 357 32 02

Suivez-nous sur Twitter [@CanSuisse](https://twitter.com/CanSuisse) | Follow us on Twitter [@CanSwitzerland](https://twitter.com/CanSwitzerland) | [@SusanBincoletto](https://twitter.com/SusanBincoletto)

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2021-2022

---

**From:** Kern, Lakshmi -BERN -TD  
**Sent:** March-26-19 12:40 PM  
**To:** Mion, Raffaella -BERN -GR  
**Cc:** Bincoletto, Susan -BERN -HOM/CDM  
**Subject:** FW: Program - Kyle Kemper

Hi Rafi,

Please see attached Kyle Kemper's program in Dubai in case this may be of interest. Kyle will be the champion speaker at the CryptoValley Blockchain Technology conference in June where Canada will be a gold sponsor. Will share the program, June 23-28, as soon as it takes shape.

Thanks,  
Lakshmi

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**Sent:** March-15-19 8:40 PM  
**To:** Kern, Lakshmi -BERN -TD  
**Subject:** FW: Program - Kyle Kemper

FYI. We also did an impromptu book launch and he did a couple of podcasts.

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**From:** Haddad, Daniele -DUBAI -TD  
**Sent:** March-04-19 3:05 AM  
**To:** Grossman, Marcy -DUBAI -HOM/CDM  
**Cc:** Starkey, Kate -DUBAI -TD  
**Subject:** Program - Kyle Kemper

Hi Marcy,

Please find attached the program for Mr. Kyle Kemper's visit to Dubai.

Still to be confirmed:

- Kyle's hotel (checking with [REDACTED])
- Golf course location (will know by end of day)
- Dubai Blockchain Centre meeting time/location (Kyle to confirm directly with [REDACTED])

If you have any comments/edits, please let me know.

Am I meant to share the agenda with [REDACTED] Kyle or is it for internal use?

Thanks,  
Daniele

**Daniele Haddad**

Trade Commissioner | Déléguée commerciale  
Consulate General of Canada in Dubai, UAE |  
Consulat général du Canada à Dubaï, ÉAU  
19th Floor | 19ème étage, Emirates Towers  
PO Box | BP: 504948, Dubai  
Tel | Tél : +(971) 4 404 8505  
[Daniele.Haddad@international.gc.ca](mailto:Daniele.Haddad@international.gc.ca)  
[www.uae.gc.ca](http://www.uae.gc.ca) | [www.eau.gc.ca](http://www.eau.gc.ca)



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## Hay, Pamela -BERN -TD

---

**From:** Kern, Lakshmi -BERN -TD  
**Sent:** June 11, 2019 5:09 PM  
**To:** Mion, Raffaella -BERN -GR  
**Cc:** Hay, Pamela -BERN -TD; Peters, Matthew -BERN -TD; Bincoletto, Susan -BERN -HOM/CDM  
**Subject:** RE: Kyle J J Kemper @ Crypto Valley Conference - Zug, Switzerland, June 23-28, 2019  
Draft agenda & update June 11  
**Attachments:** IB\_BERN-#66168-v1-Kyle Kemper Switzerland Visit June 23-28\_ June 2019.docx; Biography 2018 - Mathias Ruch.pdf; CV Lorenz Furrer Englisch.pdf; CV\_Karl Kobelt.pdf

Hi Rafi,

Please see attached the *draft* agenda for Kyle Kemper's visit to CryptoValley conference. Besides the conference 23-26, the following events have been arranged for Kyle:

### June 27<sup>th</sup>

We have arranged 2 presentation engagements. One is a smaller luncheon event hosted by PwC with key C level contacts. A Canada presentation to a group of young aspiring startup entrepreneurs and 'Swisspreneur' community is planned for the evening of the 27<sup>th</sup>. Kyle's presentation to the group will be followed by a fireside chat with the Silvan Krähenbühl, Managing Director (including live podcast recording) for about 30min and a Q&A session.

### June 28<sup>th</sup>

A visit to CV VC Labs together with HoM followed by a private luncheon session with some members of the Swiss Blockchain Federation is scheduled for June 28. The Swiss Blockchain Federation is a public-private partnership, combining agents from the blockchain sector, the fields of politics and economics, the scientific community and the public sphere. SBF also engage with blockchain-based activities and encourage the development of a secure and competitive legal framework.

Attached are Bios of the participants at the CV VC and Swiss Blockchain Federation. Briefing to follow.

Thank you and best regards,  
Lakshmi

**Hay, Pamela -BERN -TD**

**From:** Peters, Matthew -BERN -TD  
**Sent:** June 18, 2019 10:14 AM  
**To:** Mion, Raffaella -BERN -GR; Hay, Pamela -BERN -TD  
**Cc:** Schindele, Michael -BERN -TD; Harms, Hauke -BERN -TD; Kern, Lakshmi -BERN -TD  
**Subject:** RE: Invitation evenement Air Transat à Euroairport

Sorry with Kyle Kemper.

**Matthew Peters**

Senior Investment Officer | Conseiller principal en investissements

[matthew.peters@international.gc.ca](mailto:matthew.peters@international.gc.ca)

T: +41 (0)31 357 3204 | M: [REDACTED]

Kirchenfeldstrasse 88, PO Box 234, CH-3005 Berne, Suisse | Switzerland

Embassy of Canada in Bern | Ambassade du Canada à Berne

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---

**From:** Mion, Raffaella -BERN -GR  
**Sent:** June-18-19 10:11 AM  
**To:** Hay, Pamela -BERN -TD  
**Cc:** Peters, Matthew -BERN -TD; Schindele, Michael -BERN -TD; Harms, Hauke -BERN -TD; Kern, Lakshmi -BERN -TD  
**Subject:** Invitation evenement Air Transat à Euroairport

Dear Trade Team

Invitation came in yesterday evening – from Air Transat – first flight to Basel on June 25. Susan cannot attend as she will be at Pilatus with Michael.

Is someone interested in going?

Raffi

**Raffaella Mion**

Executive Assistant to the Ambassador | Adjointe exécutive de l'Ambassadeur

[raffaella.mion@international.gc.ca](mailto:raffaella.mion@international.gc.ca)

Telephone +41 (0)31 357-3201

Mitnet 440-3201

Embassy of Canada | Ambassade du Canada

Kirchenfeldstrasse 88, 3005 Bern (Switzerland)



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2021-2022

**Embassy office hours**

Monday to Thursday: 8:00am-12pm – 1:00pm-5:00pm

Friday: 8:00am-1:30pm

**Kern, Lakshmi -BERN -TD**

---

**From:** Kern, Lakshmi -BERN -TD  
**Sent:** June 23, 2019 2:44 AM  
**To:** Hay, Pamela -BERN -TD  
**Cc:** Mion, Raffaella -BERN -GR; Peters, Matthew -BERN -TD  
**Subject:** RE: Briefing\_ HoM and Champion Speaker Kemper and Luncheon with Swiss Blockchain Federation Zug, June 28, 2019  
**Attachments:** Biography 2018 - Mathias Ruch.pdf; CV Lorenz Furrer Englisch.pdf; CV\_Karl Kobelt.pdf; Briefing\_ HOM and Champion Speaker Kemper luncheon with Swiss Blockchain Federation\_ Zug\_ June 28\_ 2019-66875-IB\_BERN.doc.DRF

| Tracking: | Recipient                 | Read                      |
|-----------|---------------------------|---------------------------|
|           | Hay, Pamela -BERN -TD     | Read: 2019-06-26 11:21 AM |
|           | Mion, Raffaella -BERN -GR | Read: 2019-06-23 1:10 PM  |
|           | Peters, Matthew -BERN -TD | Read: 2019-06-23 4:53 PM  |

Hi Pam,

Please see attached the briefing for HoM's visit to CryptoValley for lunch and discussion with the Swiss Blockchain Federation together with Kemper for your review.

Hi Raffi,

Thanks for passing the document to HoM together with the CVs after Pam's review. Please let me know if you require any further information.

Thank you,  
Lakshmi

**From:** Kern, Lakshmi -BERN -TD  
**Sent:** June 11, 2019 5:09 PM  
**To:** Mion, Raffaella -BERN -GR <Raffaella.Mion@international.gc.ca>  
**Cc:** Hay, Pamela -BERN -TD <Pamela.Hay@international.gc.ca>; Peters, Matthew -BERN -TD <Matthew.Peters@international.gc.ca>; Bincoletto, Susan -BERN -HOM/CDM <Susan.Bincoletto@international.gc.ca>  
**Subject:** RE: Kyle J J Kemper @ Crypto Valley Conference - Zug, Switzerland, June 23-28, 2019 Draft agenda & update June 11

Hi Rafi,

Please see attached the *draft* agenda for Kyle Kemper's visit to CryptoValley conference. Besides the conference 23-26, the following events have been arranged for Kyle:

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Thank you and best regards,  
Lakshmi

## **Kern, Lakshmi -BERN -TD**

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**From:** Kern, Lakshmi -BERN -TD  
**Sent:** June 26, 2019 10:40 PM  
**To:** Mion, Raffaella -BERN -GR  
**Cc:** Hay, Pamela -BERN -TD; Peters, Matthew -BERN -TD  
**Subject:** FW: Briefing\_ HoM and Champion Speaker Kemper and Luncheon with Swiss Blockchain Federation Zug, June 28, 2019  
**Attachments:** Biography 2018 - Mathias Ruch.pdf; CV Lorenz Furrer Englisch.pdf; CV\_Karl Kobelt.pdf; Briefing\_ HOM and Champion Speaker Kemper luncheon with Swiss Blockchain Federation\_ Zug\_ June 28\_ 2019-66875-IB\_BERN.doc.DRF  
**Importance:** High

Hi Rafi,

Many thanks in advance for confirming that HoM has received a copy of the briefing I sent last Sunday.

Many thanks and kind regards,  
Lakshmi

**From:** Kern, Lakshmi -BERN -TD  
**Sent:** June 23, 2019 2:44 AM  
**To:** Hay, Pamela -BERN -TD <Pamela.Hay@international.gc.ca>  
**Cc:** Mion, Raffaella -BERN -GR <Raffaella.Mion@international.gc.ca>; Peters, Matthew -BERN -TD <Matthew.Peters@international.gc.ca>  
**Subject:** RE: Briefing\_ HoM and Champion Speaker Kemper and Luncheon with Swiss Blockchain Federation Zug, June 28, 2019

Hi Pam,

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Thank you,  
Lakshmi

**From:** Kern, Lakshmi -BERN -TD  
**Sent:** June 11, 2019 5:09 PM  
**To:** Mion, Raffaella -BERN -GR <Raffaella.Mion@international.gc.ca>  
**Cc:** Hay, Pamela -BERN -TD <Pamela.Hay@international.gc.ca>; Peters, Matthew -BERN -TD <Matthew.Peters@international.gc.ca>; Bincoletto, Susan -BERN -HOM/CDM <Susan.Bincoletto@international.gc.ca>  
**Subject:** RE: Kyle J J Kemper @ Crypto Valley Conference - Zug, Switzerland, June 23-28, 2019 Draft agenda & update June 11

Hi Rafi,

Please see attached the *draft* agenda for Kyle Kemper's visit to CryptoValley conference. Besides the conference 23-26, the following events have been arranged for Kyle:

**June 27<sup>th</sup>**

We have arranged 2 presentation engagements. One is a smaller luncheon event hosted by PwC with key C level contacts. A Canada presentation to a group of young aspiring startup entrepreneurs and 'Swisspreneur' community is planned for the evening of the 27<sup>th</sup>. Kyle's presentation to the group will be followed by a fireside chat with the Silvan Krähenbühl, Managing Director (including live podcast recording) for about 30min and a Q&A session.

**June 28<sup>th</sup>**

A visit to CV VC Labs together with HoM followed by a private luncheon session with some members of the Swiss Blockchain Federation is scheduled for June 28. The Swiss Blockchain Federation is a public-private partnership, combining agents from the blockchain sector, the fields of politics and economics, the scientific community and the public sphere. SBF also engage with blockchain-based activities and encourage the development of a secure and competitive legal framework.

Attached are Bios of the participants at the CV VC and Swiss Blockchain Federation. Briefing to follow.

Thank you and best regards,  
Lakshmi

**HoM visit to CV Labs and Luncheon with  
Swiss Blockchain Federation Zug  
Friday, June 28, 2019 11:30-13:30**

Ambassador Susan Bincoletto accompanied by Champion Speaker Kemper and  
Trade/Matthew Peters, Lakshmi Kern

**Programme**

*Language spoken: English*

**contact person:**

M:

[@cvvc.com](mailto: @cvvc.com)

[www.cvvc.com](http://www.cvvc.com)

CV VC AG

Gotthardstrasse 26

6300 Zug

|       |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |
|-------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| 09h30 | Departure from Embassy                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |
| 11h15 | <p>Arrival in Zug<br/>CV VC AG<br/>Gotthardstrasse 26<br/>6300 Zug<br/>(parking reserved for Embassy vehicle)<br/>Kemper, Peters and Kern to meet HoM in front of CV VC</p>                                                                                                                                                                                                                                                                                                                                          |
| 11h30 | Tour through CV Labs short introduction / presentation<br>(Mathias Ruch, CEO & Founder CV Labs)                                                                                                                                                                                                                                                                                                                                                                                                                      |
| 12h00 | <p>Lunch at Restaurant Kaiser Franz / Vorstadt 8, 6300 Zug<br/>Swiss representatives and hosts<br/>Mathias Ruch, Swiss Blockchain Federation SBF<br/>Lorenz Furrer, Swiss Blockchain Federation SBF<br/>Karl Kobelt, Mayor of Zug</p> <p>Kyle J J Kemper, Blockchain Association of Canada</p> <p>Embassy of Canada representatives<br/>Susan Bincoletto, Ambassador of Canada to Switzerland<br/>and Liechtenstein<br/>Matthew Peters, Senior Investment Officer<br/>Lakshmi Kern, Trade Commissioner Assistant</p> |
| 13h30 | End of official visit and return to Bern                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |

HoM & Kern in Embassy vehicle (Peters preference return travel by train)

14h45

Arrival in Bern

**Purpose of HoM's participation**

On the margins of BERN Trade's ICT 2019 Strategia initiative with Canadian representation and Champion speaker Kyle J J Kemper at the CryptoValley Conference on Blockchain Technology, BERN Kern requested contact Ruch for a meeting with Kemper and key stakeholders within the CryptoValley ecosystem. Ruch proposed a luncheon discussion and extended an invitation to HoM.

Main purpose of HoM's visit would be to meet both the Canadian Champion Speaker Kyle J J Kemper and Swiss representatives and underline Embassy ongoing support for dialogue, creating linkages between Canada and Switzerland.

One reason to bring experts like Kemper to Switzerland is exactly to meet, discuss and create linkages with international stakeholders such as the CV Labs and the Swiss Blockchain Federation in Zug who were interested in discussions with Kemper. Kyle will be addressing such questions and providing further insights on Canadian capabilities, Canada's vision and beyond.

**Blockchain Association of Canada (BAC)**

**Blockchain in Canada**

Canada has the potential to become one of the world's hubs in blockchain technology due to its innovation, capital markets ecosystem, favorable regulatory regime, skilled labour force, academic and research leadership, vibrant Fintech ecosystem, low energy prices, etc.

Canada has a growing diaspora of blockchain entrepreneurs and startups, including Paycase, Tendermint, Nuco, Smartwallet, Jaxx/Decentral and Blockstream. At least 50 blockchain and cryptocurrency firms are expected to list on Canadian stock exchanges over the next year.

Many Canadian federal departments are exploring the use of blockchain (eg. FINTRAC, Finance Canada, Bank of Canada, NRCan, NRC, Public Safety) and there are a number of Government programs which could contribute to developing the Canadian blockchain ecosystem.

Example: <https://www.nrc-cnrc.gc.ca/eng/stories/2018/blockchains.html>  
<https://news.coinsquare.com/government/canada-pilots-ethereum-blockchain/>

Canada is already a leader in blockchain innovation with the formation of the Blockchain Association of Canada and with major MNE's (IBM, Bell, TD, CIBC, and Microsoft) joining Canada's Blockchain Research Institute, which launched in 2017.

**Blockchain industry in Canada:**



- Blockchain Canada - <http://blockchaincanada.org/> - Blockchain Canada is a not-for-profit organization that connects entrepreneurs, researchers, regulators, and the public to help make Canada a global leader in Blockchain technologies. They have a small but growing list of the Blockchain Canada ecosystem on their website - <http://blockchaincanada.org/ecosystem/>
- Blockchain Association of Canada - <https://blockchainassociation.ca/> - The Blockchain Association (BAC), formerly the Bitcoin Alliance of Canada, has been the voice of Blockchain technology in Canada since 2013. BAC is a not-for-profit, industry-funded association. Tanya Woods is the Managing Director of the Canadian chapter. Kemper is a member of Blockchain Association of Canada (BAC) Chamber of Digital Commerce Canada. Blockchain Association of Canada (BAC), has now united with the Chamber of Digital Commerce and is now known as the Chamber of Digital Commerce Canada. Canada's blockchain leaders and government are eager to see a strong, unified and coordinated blockchain ecosystem that is ready and able to effectively collaborate with policymakers to ensure the industry in Canada will thrive. Canada's policy makers are seeing to ease regulatory framework more favorable for industry to progress. The new merged Chamber of Digital Commerce Canada will have therefore more experts to take this forward as quickly as possible.

### **Blockchain Talent**

- Canada's dominance in blockchain innovation stems in part from Toronto being home to **Vitalik Buterin who is the inventor of the Ethereum Blockchain**, a second-generation open source software platform, with a general scripting language, which created a protocol for building reliable decentralized trusted networks.
- Many Ethereum contributors are still in Canada and have founded new companies.

Source: <https://cointelegraph.com/news/why-canada-has-emerged-as-a-leading-blockchain-and-crypto-nation-expert-take>

### **Strong Fintech sector**

- Canada has 300 Fintech companies and 3 maturing clusters (Vancouver, Toronto, Montreal).
- The Fintech sector is an early adopter of blockchain technologies.
- Mobile Financial Services brochure from an FDI angle that highlights Canada's vibrant Fintech sector.

### **A Strong Cyber Security**

- **Blockchain uses cryptography to secure transactions and protect records and Canada has a strong cybersecurity sector that can support blockchain applications (200 firms).**

More information that are broader in scope:

- ICT brochure provides a snapshot (an actual knowledge map) of centres of excellence in ICT across Canada. (ICT – Information and Communications Technology) - <https://www.businesseventscanada.ca/economic-sectors/ICT>
- Interesting article dating from April 2019– Why Canada has emerged as a leading blockchain and crypto nation: Expert Take <https://cointelegraph.com/news/why-canada-has-emerged-as-a-leading-blockchain-and-crypto-nation-expert-take>
- **Another article from WIRED magazine in the USA – The Future is Canada – and It's open for business from earlier this month -** <https://www.wired.com/brandlab/2019/04/future-canada-open-business/>

### **Kyle J J Kemper**

Kemper is dedicated to the expansion of blockchain and bitcoin in Canada and the world. Kemper published his book called the Unified Wallet: Unlocking the Digital Golden Age. The book explores what a universal digital wallet may look like and how it can trigger mass adoption.

For many years Kemper served as the executive director of the Blockchain Association of Canada (BAC) working with industry leaders, policymakers, governments, NGOs and other industry associations to assist with collective growth. Kemper is a passionate speaker with engagements globally.

### **Zug. Cryptovalley Association**

Zug offers a strong platform due to its pro-business philosophy and the openness and easy accessibility of its local government. Zug's low-tax, business-friendly environment and high quality of life have attracted many of the world's leading companies, creating an international, cosmopolitan culture, and easy access to powerful global networks.

Many multinationals are attracted by Zug's low tax. Zug charges just 14% corporation tax, one of the region's many business-friendly policies. The Danish-born developer Nikolajsen worked at Credit Suisse in Switzerland before leaving to set up **crypto services company Bitcoin Suisse in 2013. Ethereum incorporated in Zug in 2014** and the first bitcoin ATMs were installed. The Ethereum Foundation started the setup of a new ecosystem, law firms, tax, accounting, smart contract evolution firms, startups, universities.

Zug has since become a global leading ecosystem for blockchain technology with an impressive group of startups, investors, governments, corporations, R&D etc. Today, over 400 companies with a presence in Zug are members of the association. They range from startups to "Big Four" accountant KPMG. As part of its crypto-friendly stance, Zug has begun accepting bitcoin as a form of payment for certain municipal services, although not taxes. The city is also experimenting with allowing municipal voting using blockchain, the technology that underpins bitcoin.

**The Crypto Valley Association** was set up at the beginning of 2017 to coordinate all these interested parties. The Crypto Valley Conference was attended by BERN Hay and Kern in June 2018.

As direct follow up referrals, Kern conducted outcalls to Bitcoin Suisse, CV VC Group and SEBA Crypto AG together with Montreal International in 2018 to introduce MI services to international investors.

Innovate Canada extended an invitation to CV Labs/ Ruch to participate in their program on the margins of Collision in May 2019. As it is too early for CV Labs to explore expansion into Canada, CV Labs agreed to visit at a later date.

**Swiss Blockchain Federation**

The Swiss Blockchain Federation is based in Zug. Board members of SBF include Mathias Ruch and Lorenz Furrer.

The objective of the association is to promote Switzerland as a location for blockchain-based activities and encourage the development of a secure and competitive legal framework. The Swiss Blockchain Federation is a public-private partnership, combining experts from the blockchain sector, politics and economics, scientific community and public members.

Link:

[Recent Federal Council report "Legal framework for distributed ledger technology and blockchain in Switzerland"](#)

**Bios provided**

Mathias Ruch, Swiss Blockchain Federation SBF  
Lorenz Furrer, Swiss Blockchain Federation SBF  
Karl Kobelt, Mayor of Zug

**Twitter**

[@\\_CV\\_VC\\_](#)  
[@BCFederationCH](#)

Drafted: BERN/ Trade/ Kern

Mathias Ruch

<https://www.linkedin.com/in/mathiasruch/>



Mathias Ruch is a founder and CEO of CV VC (formerly Lakeside Partners), Crypto Valley's next generation investment company with its own well-established ecosystem, where cutting-edge blockchain technology meets traditional venture capital. Based out of Zug Switzerland, in the heart of Crypto Valley, CV VC invests in all stages of blockchain development, from incubation to pre-ICO and post-ICO. Committed to developing the global blockchain startup ecosystem, he co-founded the worldwide incubator and co-working space CV Labs. Starting with the first Hub in Zug, founders from all over the world can apply for a three-month incubation program and get funding of up to \$125K in return for equity or tokens. He is a co-founder of CV Summit, Crypto Valley's multi-industry themed blockchain conference and the CV Competition, a startup contest offering blockchain startups the opportunity to win a cash prize of \$100,000.

Mathias is co-initiator, board member and chairman of the Expert Council at the Swiss Blockchain Federation. The association's objective is to promote the attractiveness of Switzerland as a location for blockchain-based activities and encourage the development of a secure and competitive legal framework. The Swiss Blockchain Federation is a public-private partnership, combining agents from the blockchain sector, the fields of politics and economics, the scientific community and the public sphere.

As an entrepreneur and angel investor, Mathias Ruch has been involved in the digital startup scene for 20 years. During the dot-com boom in the late 90's, he founded a web design agency and developed community tools for corporates such as Swiss Post, while at the same time getting his BA in Business and Media from the University of Berne. Around this time, the idea for a TV show called «Joya rennt» was formed; its success culminated in honors at the prestigious Rose d'Or Festival for its integration of TV and Internet. It was also licensed in multiple countries overseas including China. The show became the corner stone for the production company FaroTV which Mathias co-founded and led as CEO. When he exited FaroTV to Condor Films in 2006, he developed a smart capital investment model and started angel investing, which led to a successful track record in building digital companies, such as Europe's crowdsourcing pioneer Atizo.com. In between, he was a Juror for the international Emmys and led the TV and Film Division of Ringier, where he produced TV hit shows such as Got Talent and Top Model.

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**About CV VC**

**WE INVEST IN BLOCKCHAIN. BECAUSE IT IS MORE THAN TECHNOLOGY.**

**CV VC** is a next generation investment company, where cutting-edge blockchain and crypto technology meets traditional venture capital. The company invests in all stages of crypto and blockchain development. From incubation to growth capital stages.

Based in the heart of Switzerland's Crypto Valley, the company invests in all stages of the crypto and blockchain growth cycle. CV VC was launched by Lakeside Partners, a leading startup investor and blockchain advisory company in Zug, Switzerland. The company is an experienced incubator with its own thriving ecosystem.

CV VC's **Advisory** covers all essential areas leading to powerful tokenized business models. Projects benefit from the skills, expertise, and experience of Lakeside Partners' advisory team.

**CV Labs** is a unique co-working space located in Zug, helping crypto companies to grow successfully by meeting all their needs. CV Labs is also an ideal home base for startup companies participating in the CV Labs incubation program. Regular meetups and networking events are organized in the Crypto Café and the meeting rooms.

**CV Competition** offers blockchain startups the opportunity to win a cash prize of \$100,000 as well as access to industry executives, coaching and free office space in the CV Labs in Zug.

**CV Summit** brings together innovative startups, industry experts and investors, as well as corporates experimenting with distributed ledger technology. The multi-industry themed event takes place twice a year.

**CV Maps** is the first directory and guide route through the fast-growing Crypto Valley blockchain ecosystem. The constantly updated database includes over 600 companies.

cvvc.com

**Pages 78 to / à 80  
are withheld pursuant to section  
sont retenues en vertu de l'article**

**19(1)**

**of the Access to Information Act  
de la Loi sur l'accès à l'information**

**Mion, Raffaella -BERN -GR**

**From:** Bincoletto, Susan -BERN -HOM/CDM  
**Sent:** December 13, 2019 10:42 AM  
**To:** Mion, Raffaella -BERN -GR  
**Subject:** FW: Program - Kyle Kemper  
**Attachments:** Program\_Kyle Kemper\_Dubai\_March 5-8, 2019.docx

**From:** Kern, Lakshmi -BERN -TD <Lakshmi.Kern@international.gc.ca>  
**Sent:** March 26, 2019 12:40 PM  
**To:** Mion, Raffaella -BERN -GR <Raffaella.Mion@international.gc.ca>  
**Cc:** Bincoletto, Susan -BERN -HOM/CDM <Susan.Bincoletto@international.gc.ca>  
**Subject:** FW: Program - Kyle Kemper

Hi Rafi,

Please see attached Kyle Kemper's program in Dubai in case this may be of interest. Kyle will be the champion speaker at the CryptoValley Blockchain Technology conference in June where Canada will be a gold sponsor. Will share the program, June 23-28, as soon as it takes shape.

Thanks,  
 Lakshmi

**From:** Grossman, Marcy -DUBAI -HOM/CDM  
**Sent:** March-15-19 8:40 PM  
**To:** Kern, Lakshmi -BERN -TD  
**Subject:** FW: Program - Kyle Kemper

FYI. We also did an impromptu book launch and he did a couple of podcasts.

**From:** Haddad, Daniele -DUBAI -TD  
**Sent:** March-04-19 3:05 AM  
**To:** Grossman, Marcy -DUBAI -HOM/CDM  
**Cc:** Starkey, Kate -DUBAI -TD  
**Subject:** Program - Kyle Kemper

Hi Marcy,

Please find attached the program for Mr. Kyle Kemper's visit to Dubai.

Still to be confirmed:

- Kyle's hotel (checking with [REDACTED])
- Golf course location (will know by end of day)
- Dubai Blockchain Centre meeting time/location (Kyle to confirm directly with [REDACTED])

If you have any comments/edits, please let me know.

Am I meant to share the agenda with [REDACTED] Kyle or is it for internal use?

Thanks,  
 Daniele

**Daniele Haddad**

Trade Commissioner | Déléguée commerciale

Consulate General of Canada in Dubai, UAE |

Consulat général du Canada à Doubaï, ÉAU

19th Floor | 19ème étage, Emirates Towers

PO Box | BP: 504948, Dubai

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[Daniele.Haddad@international.gc.ca](mailto:Daniele.Haddad@international.gc.ca)

[www.uae.gc.ca](http://www.uae.gc.ca) | [www.eau.gc.ca](http://www.eau.gc.ca)



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**Private Sector Investment Champion Speaker Program (PSICSP)**  
**Kyle Kemper - Work schedule**  
**Crypto Valley Blockchain Conference, in Zug, Switzerland, on June 21-29, 2019**

| INITIATIVE DETAILS             |                                    |
|--------------------------------|------------------------------------|
| <b>Region:</b>                 | Europe                             |
| <b>Lead Mission:</b>           | BERN                               |
| <b>Lead Initiative Number:</b> | CI50138                            |
| <b>Initiative Name:</b>        | CryptoValley Blockchain Conference |
| <b>Contractor Name:</b>        | Kyle Kemper                        |
| <b>Champion Name:</b>          | Kyle Kemper                        |
| <b>Country(ies) Visited:</b>   | Switzerland                        |
| <b>City(ies) Visited:</b>      | Zug                                |

| Date          | Description                                                                                    | City         | Country              |
|---------------|------------------------------------------------------------------------------------------------|--------------|----------------------|
| June 21, 2019 | Depart Ottawa - Zug                                                                            | Ottawa / Zug | Canada / Switzerland |
| June 22, 2019 | Arrive Zug                                                                                     | Zug          | Switzerland          |
| June 23, 2019 | Crypto Valley pre-event warm up session and networking dinner for speakers                     | Zug          | Switzerland          |
| June 24, 2019 | Crypto Valley program, presentations and outcall with C-level decision makers and FDI targets. | Zug          | Switzerland          |
| June 25, 2019 | Crypto Valley program, presentations and outcall with C-level decision makers and FDI targets. | Zug          | Switzerland          |
| June 26, 2019 | Crypto Valley program, presentation and outcall with C-level decision makers and FDI targets.  | Zug          | Switzerland          |
| June 27, 2019 | (Potential presentation and luncheon with C-level stakeholders)                                | Zug          | Switzerland          |
| June 28, 2019 | (Potential presentation and luncheon with C-level stakeholders)                                | Zug          | Switzerland          |
| June 29, 2019 | Depart Zug - Ottawa                                                                            | Zug / Ottawa | Switzerland / Canada |

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pour les contrats octroyés par MAECD**

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|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Department/Agency/Crown Corp. Name/Nom du ministere /organisme/societe d'État :                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |
| Department of Foreign Affairs, Trade and Development / Ministere des Affaires étrangères, du Commerce et du Développement                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |
| File No. / N° de dossier :                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            | Estimated Expenditure / Depense prévue : CAD \$1 1,000.00 plus HST                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |
| <p>Requirement / Besoin :</p> <p>Mr. Kemper will participate as a Canadian Investment Champion Speaker at the CryptoValley Blockchain Conference where he will deliver an opening session presentation, highlighting the Investment climate and trends on blockchain technology in Canada. He will also participate in meetings with investment targets, networking events, and media interviews, as required. Mr. Kemper will sign a Confidentiality Agreement as a condition of the contract.</p> <p>M. Kemper participera à titre de conférencier champion canadien en matière d'investissement lors de la CryptoValley Blockchain Conference, dans le cadre de laquelle il donnera une présentation d'ouverture sur le climat de l'investissement et les tendances relatives à la technologie de la chaîne de blocs au Canada. De plus, il participera à des rencontres avec des personnes cibles en matière d'investissement, des activités de réseautage et des entrevues avec les médias, au besoin. Il signera une entente de confidentialité comme condition du contrat.</p> |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |
| <p><u>Applicable Sole Source or Limited Tendering Provisions:</u></p> <p>Sole sourcing or limited tendering justifications must be in accordance with one of the following provisions:</p> <p>(Please fill in the appropriate section A or B)</p>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     | <p><u>Dispositions pertinentes à un contrat à fournisseur exclusif ou à un appel d'offres limite :</u></p> <p>La justification d'un contrat à fournisseur exclusif ou d'un appel d'offres limite doit être conforme à l'une des dispositions suivantes :</p> <p>(Veuillez remplir la section appropriée A ou B)</p>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |
| A. Sole Source - Provisions in accordance with the Government Contracts Regulations (GCRs)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            | A. Contrat à fournisseur exclusif - Dispositions selon le Règlement sur les marchés de l'État (RME)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |
| The Government Contracts Regulations (GCRs) contain <u>four exceptions to soliciting bids</u> . Please identify if any of the following exceptions apply to your requirement:                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         | Le Règlement sur les marchés de l'État (RME) comprend <u>quatre exceptions au principe de l'invitation à soumissionner</u> . Veuillez indiquer si l'une des exceptions suivantes s'applique à votre marche :                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |
| ( ) the need is one of pressing emergency in which delay would be injurious to the public interest;                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   | ( ) les cas d'extrême urgence où un retard serait préjudiciable à l'intérêt public;                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |
| (X) the estimated expenditure does not exceed \$25,000, GST/HST included;                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             | (X) les cas où le montant estimatif de la dépense ne dépasse pas 25 000 \$, TPS/TVH comprise;                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |
| ( ) the nature of the work is such that it would not be in the public interest to solicit bids; or                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    | ( ) les cas où la nature du marché est telle qu'un appel d'offres ne servirait pas l'intérêt public;                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |
| (X) only one person or firm is capable of performing the contract.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    | (X) les cas où le marché ne peut être exécuté que par une seule personne ou une seule entreprise.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |
| <p>Under the parameters of the Private Sector Investment Champion Speaker Program (PSICSP) which is an integral part of the Global Commerce Strategy, Investment Marketing Division (BIP), BIP recruits distinguished senior executives from the private sector to deliver sector-specific messages to corporate decision makers and influences in priority markets identified in the federal Foreign Direct Investment (FDI) strategy.</p> <p>Kyle James Joachim Kemper is a problem-solving Canadian tech/crypto enthusiast. He is a visionary, a connector, an author, and an artist. He has traveled the world, observing, learning, and sharing knowledge with people from all walks of life. He educates and inspires people to</p>                                                                                                                                                                                                                                                                                                                                             | <p>Conformément aux paramètres du Programme de conférenciers champions de l'investissement du secteur privé (PCCISP), qui fait partie intégrante de la Stratégie commerciale mondiale, la Direction de la commercialisation des investissements (BIP) recrute d'éminents cadres supérieurs du secteur privé afin qu'ils prononcent des allocutions sur des domaines précis à l'intention des décideurs organisationnels et des personnes d'influence sur les marchés prioritaires identifiés par la stratégie fédérale sur l'investissement direct étranger (IDE).</p> <p>Kyle James Joachim Kemper est un Canadien passionné par le domaine de la technologie/cryptomonnaie et de la résolution de problèmes. Il est un visionnaire, un rassembleur, un auteur et un artiste. Il a parcouru le monde et l'a observé, appris de celui-ci et partagé ses connaissances avec des gens de tous les milieux. Il enseigne les gens et les inspire à être positifs, proactifs et influents.</p> |

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| <p>be positive, proactive, passionate &amp; impactful.</p> <p>Since 2013, Mr. Kemper has accumulated more than fifteen thousand hours in blockchain experience, having worked with and advised 20+ companies within the ecosystem. He is also the bestselling author of The Unified Wallet: Unlocking the Digital Golden Age. In his book, he describes some of the challenges facing mainstream adoption of crypto and Blockchain technology and prophesizes what is possible with a universal digital wallet. Having served as the Executive Director of the Blockchain Association of Canada for over 4 years, he provides deep knowledge of the Canadian ecosystem's strengths, weaknesses, and opportunities.</p> <p>Mr. Kemper is well versed in delivering keynotes, participating in panels, providing lectures, facilitating workshops and even organizing symposiums and forums. He also advises, educate, and work with entrepreneurs, start-ups, SMEs, ICOs, and others.</p> <p>Given Mr. Kyle Kemper's extensive experience in the private sector related to the Blockchain Technology, he has the requisite credentials to participate in Global Affairs Canada's (GAC) Private Sector Investment Champion Speakers Program as a Canadian Champion Speaker at the CryptoValley Blockchain Conference to promote Canada's comparative business advantages to global business leaders/decision makers at the conference.</p> | <p>Depuis 2013, M. Kemper a accumulé plus de quinze mille heures d'expérience en matière de chaîne de blocs. Il a travaillé auprès de plus de vingt entreprises de cet écosystème et les a conseillées. Il est également l'auteur à succès de « The Unified Wallet: Unlocking the Digital Golden Age ». Dans cet ouvrage, il décrit certains des défis qui existent en ce qui concerne l'adoption globale de la cryptomonnaie et des technologies de la chaîne de blocs, et présente ce qui pourrait être possible avec un portefeuille numérique universel. En tant que directeur exécutif de la Blockchain Association of Canada depuis plus de quatre ans, il a des connaissances approfondies sur les forces, les faiblesses et les débouchés de l'écosystème canadien.</p> <p>M. Kemper prononce souvent des allocutions, participe à des groupes de discussion, donne des conférences, anime des ateliers et organise même des symposiums et des forums. De plus, il conseille les entrepreneurs, les nouvelles entreprises, les PME, les PCE et autres, en plus de leur enseigner et de travailler avec eux.</p> <p>Compte tenu de la vaste expérience de M. Kemper dans le secteur privé en matière de technologie de la chaîne de blocs, il détient les titres de compétence requis pour participer au PCCISP d'Affaires mondiales Canada en tant que conférencier champion canadien dans le cadre de la CryptoValley Blockchain Conference, pour mettre en valeur l'avantage commercial comparatif du Canada auprès des dirigeants et des décideurs commerciaux mondiaux.</p> |
| <p>B. Limited Tendering Provisions in accordance with the Trade Agreements</p>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           | <p>B. Dispositions relatives à un appel d'offres limite selon les Accords commerciaux</p>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |
| <p>NAFTA Article 1016 - Limited Tendering Procedures (Thresholds \$28,200 for Goods and \$76,500 for Services)</p>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       | <p>Article 1016 de l'ALENA - Procédures d'appel d'offres limite (Seuils pour biens 28,200 \$ et pour services 76,500 \$)</p>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |
| <p>1. An entity of a Party may, in the circumstances and subject to the conditions set out in paragraph 2, use limited tendering procedures and thus derogate from Articles 1008 through 1015, provided that such limited tendering procedures are not used with a view to avoiding maximum possible competition or in a manner that would constitute a means of discrimination between suppliers of the other Parties or protection of domestic suppliers.</p>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          | <p>1. Une entité d'une Partie pourra, dans les circonstances et sous réserve des conditions indiquées au paragraphe 2, utiliser des procédures d'appel d'offres limite et déroger ainsi aux articles 1008 à 1015, à condition que ces procédures d'appel d'offres limite ne soient pas utilisées dans le dessein de ramener la concurrence en deçà du maximum possible, ou d'une manière qui constituerait un moyen de discrimination entre les fournisseurs des autres Parties ou de protection des fournisseurs nationaux.</p>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |
| <p>2. An entity may use <u>limited tendering</u> procedures in the following circumstances and subject to the following conditions, as applicable:</p> <p>( ) 1016.2 (a) - in the absence of tenders in response to an open or selective tender, or where the tenders submitted</p>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      | <p>2. Une entité pourra utiliser les procédures d'appel d'offres limite dans les circonstances et sous réserve des conditions suivantes, le cas échéant :</p> <p>( ) 1016.2 (a) - lorsqu'aucune soumission n'aura été déposée en réponse à un appel d'offres fait selon une</p>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |

**Sole Source or Limited Tendering Certification  
for contracts issued by DFATD**


**Attestation de contrat à source unique ou d'appel d'offres limite  
pour les contrats octroyés par MAECD**

|     |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |     |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |
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|     | either have resulted from collusion or do not conform to the essential requirements of the tender documentation, or where the tenders submitted come from suppliers that do not comply with the conditions for participation provided for in accordance with this Chapter, on condition that the requirements of the initial procurement are not substantially modified in the contract as awarded;                                                                                                                                                    |     | procedure ouverte ou selective, ou lorsque les soumissions deposees seront le resultat d'une collusion ou ne seront pas conformes aux conditions essentielles de l'appel d'offres, ou emaneront de fournisseurs ne remplissant pas les conditions de participation prévues conformément au présent chapitre, pour autant que les conditions de l'appel d'offres initial ne soient pas substantiellement modifiées pour le marche qui sera adjuge;                                                                  |
| ( ) | 1016.2 (b) - where, for works of art, or for reasons connected with the protection of patents, copyrights or other exclusive rights, or proprietary information or where there is an absence of competition for technical reasons, the goods or services can be supplied only by a particular supplier and no reasonable alternative or substitute exists;<br><br>Clients to provide the supporting rationale for invoking this article.                                                                                                               | ( ) | 1016.2 (b) - lorsque, du fait qu'il s'agit de travaux d'art ou pour des raisons liées à la protection de brevets, de droits d'auteur ou d'autres droits exclusifs ou de renseignements de nature exclusive, ou en l'absence de concurrence pour des raisons techniques, les produits ou services ne pourront être fournis que par un fournisseur particulier et qu'il n'existera aucun substitut ou alternative raisonnable;<br><br>Les clients doivent fournir la raison pour laquelle ils invoquent cet article. |
| ( ) | 1016.2 (c) - in so far as is strictly necessary where, for reasons of extreme urgency brought about by events unforeseeable by the entity, the goods or services could not be obtained in time by means of open or selective tendering procedures;                                                                                                                                                                                                                                                                                                     | ( ) | 1016.2 (c) - dans la mesure où cela sera strictement nécessaire lorsque, pour des raisons d'extrême urgence dues à des événements qui ne pouvaient être prévus par l'entité, les procédures ouvertes ou selectives ne permettraient pas d'obtenir les produits ou les services en temps voulu;                                                                                                                                                                                                                     |
| ( ) | 1016.2 (d) - for additional deliveries by the original supplier that are intended either as replacement parts or continuing services for existing supplies, services or installations, or as the extension of existing supplies, services or installations, where a change of supplier would compel the entity to procure equipment or services not meeting requirements of interchangeability with already existing equipment or services, including software to the extent that the initial procurement of the software was covered by this Chapter; | ( ) | 1016.2 (d) - lorsqu'il s'agira de livraisons additionnelles à assurer par le fournisseur initial et portant sur le remplacement de pieces ou la prestation de services continus à regard de fournitures, de services ou d'installations déjà livres, ou visant à completer ces fournitures, services ou installations, et qu'un changement de fournisseur obligerait l'entité à acheter des équipements ou des services ne repondant pas à des conditions d'interchangeabilite avec des équipements;               |
|     | Please identify the nature and number of existing user licenses:                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |     | Veillez indiquer la nature et le nombre des licences d'utilisation en vigueur ;                                                                                                                                                                                                                                                                                                                                                                                                                                    |
|     | Additional justifications for limited tendering are specified in Article 1016, but are not reproduced here.                                                                                                                                                                                                                                                                                                                                                                                                                                            |     | D'autres motifs de justification d'un appel d'offres limite sont indiqués à l'article 1016 mais ne sont pas reproduits ici.                                                                                                                                                                                                                                                                                                                                                                                        |
|     | 3. The client shall prepare a report in writing on each contract awarded by it under paragraph 2. Each report shall contain the name of the contracting authority, indicate the value and kind of goods or services procured, the name of the country of origin, and a statement indicating the circumstances and conditions described in paragraph 2 that justified the use of limited tendering.                                                                                                                                                     |     | 3. Le client dressera un procès-verbal de chaque marche qu'il aura adjuge en vertu du paragraphe 2. Chaque procès-verbal mentionnera le nom de l'autorité contractante, la valeur et la nature des produits ou services achetés, ainsi que leur pays d'origine, et contiendra un exposé indiquant celles des conditions et circonstances du paragraphe 2 qui auront justifié le                                                                                                                                    |

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|     |                                                                                                                                                                                                                                                 |                                                                                                                                                                                                                                                                                                                     |
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|     | The client shall retain each report, which shall remain at the disposal of the contracting authorities for use, if required, under Article 1017, Article 1019 or Chapter Twenty (Institutional Arrangements and Dispute Settlement Procedures). | recours à une procédure d'appel d'offres limite. Ce procès-verbal sera conservé par le client; il sera à la disposition des autorités contractantes, qui les utiliseront au besoin en vertu des articles 1017 et 1019 ou du chapitre 20 (Dispositions institutionnelles et procédures de règlement des différends). |
|     | The Agreement on Internal Trade (AIT) and the World Trade Organization–Agreement on Government Procurement (WTO–AGP) contain similar limited tendering provisions to those in the NAFTA.                                                        | L'Accord sur le commerce intérieur (ACI) et l'Accord sur les marchés publics de l'Organisation mondiale du commerce (AMP–OMC) comprennent des dispositions sur les appels d'offres limite qui sont semblables à celles figurant dans l'ALENA.                                                                       |
|     | <u>Supporting rationale for limited tendering justification selected above, please specify:</u>                                                                                                                                                 | <u>Justification du recours à un appel d'offres limite sélectionné ci-haut - préciser :</u>                                                                                                                                                                                                                         |
| C.  | National Security Exemptions - NAFTA 1018                                                                                                                                                                                                       | C. Exemptions au titre de la sécurité nationale - Article 1018 de l'ALENA                                                                                                                                                                                                                                           |
| ( ) | <u>Additional national security justification, please specify:</u>                                                                                                                                                                              | ( ) <u>Justification supplémentaire au titre de la sécurité nationale, veuillez préciser :</u>                                                                                                                                                                                                                      |

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| <b>Authorized Position</b><br>I certify that the information contained in this report is accurate. The DFATD will be accountable for any litigation costs or damages awarded based on inaccurate information provided and resulting in a successful challenge of the procurement before the Canadian International Trade Tribunal or a court of competent jurisdiction. |                                                                                                         | <b>Personne autorisée</b><br>J'atteste que l'information figurant dans le présent rapport est exacte. MAECD sera responsable de tous frais de litige ou dommages-intérêts accordés en raison de renseignements inexacts et entraînant une contestation de l'achat, couronnée de succès, devant le Tribunal canadien du commerce extérieur ou devant un tribunal compétent. |                           |
| <b>Name / Nom</b><br>Tawil Sagaf                                                                                                                                                                                                                                                                                                                                        | <b>Signature</b><br> |                                                                                                                                                                                                                                                                                                                                                                            | <b>Date</b><br>2019-04-05 |
| <b>Title / Titre</b><br>Acting Deputy Director, Investor Outreach                                                                                                                                                                                                                                                                                                       | <b>Telephone Number / Numéro de téléphone</b><br>343-203-4117                                           | <b>Facsimile Number / Numéro de télécopieur</b><br>613-944-7523                                                                                                                                                                                                                                                                                                            |                           |